



**GENERAL SERVICES ADMINISTRATION**

**Federal Supply Service**

**Authorized Federal Supply Schedule Price List**

**On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system.**

**The INTERNET address GSA *Advantage!* Is [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)  
PRICES SHOWN HEREIN ARE NET (discount deducted)**

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT FOR:**

**FSC Group 81 PART I SECTION B**

COMMODITY: Shipping, Packing, Packaging Supplies, Shipping Sacks, Bags, Aluminum Foil, Packaging Services and New Technology

FSC CLASS(ES)/PRODUCT CODE(S): 8105, 8110, 8115, 8125, 8135 & 8145

STANDARD INDUSTRY GROUP: 2671

SERVICE: Packaging

SERVICE CODE(S): 8105, 8110, 8115, 8135, 8140 & 8145

**Contract Number: GS-02F-0151T**

**For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).**

**Contract Period: August 30, 2007-August 29, 2017 with Two (2) Five year options to renew, in accordance with clause I-FSS-163 (4/2000) Option to Extend the Term of the Contract (Evergreen)**

**Contractor:** Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060. USA

Phone: (440) 975-8802  
Email: [sales@monode.com](mailto:sales@monode.com)

Fax: (440) 975-1639  
Web: [www.monode.com](http://www.monode.com)

**Business Size:** Small Business  
**Cage Code:** 301W4  
**SIC Code:** 3953  
**NAICS Code:** 339940 (Primary); 322299; 541511; 334419; 339999; 334118; 541512; 332119; 333318; 333517; 541519; 561499.  
**DUNS:** 004197737

**Amendments to Federal Supply Schedule Price List:**

Supplement No. 0	Award	8/30/2007
Supplement No. 1		
Small Business Size Re-representations	Mod. No. FX51	12/31/2007
Product Additions	Mod. No. PO-0001	1/16/2008
Supplement No. 2		
Product Additions	Mod. No. PO-0002	2/08/2008
Supplement No. 3		
Product Additions	Mod. No. PO-0003	2/08/2008
Supplement No.4		
Product Additions	Mod. No. PO-0004	11/07/2008
Supplement No.5		
Schedule 81 IB Refresh 4/5	Mod. No FX61	12/2/2008
Product Description Changes	Mod. No. PO-0005	12/10 /2008
Supplement No.6		
Products Deleted/Products Added	Mod. No. PO-0006	2/10/2009
Supplement No. 7		
Products Deleted/Products Added	Mod. No. PO-0007	2/27/2009
Supplement No. 8		
Price changes	Mod. No. PO-0008	3/12/2009
Supplement No.9		
Robot Arm System Added	Mod. No. PO-0009	4/21/2009
Supplement No. 10		
Training Coordinator Change	Mod. No. PO-0010	5/26/2009
Supplement No. 11		
P/N & Description Changes, Training		
Coordinator phone number Change	Mod. No. PO-0011	6/16/2009
EMod Negotiators	Mod. No. PA-0012	6/16/2009
Supplement No. 12		
Pryor Product Price Reductions	Mod. No. PO-0014	7/10/2009
Supplement No. 13		
Schedule 81IB Refresh 6	Mod. No. A003	7/22/2009
Seimans Product Deletions	Mod. No. PO-0016	7/27/2009
Supplement No. 14		
Seimans Maintenance Agreement Deletions	Mod. No. PO-0017	7/27/2009
Supplement No. 15		
TESA Tape 8 Additions/ 1Deletion	Mod. No. PO-0018	8/26/2009
Supplement No. 16		
Vestige "Suitcase" Additions	Mod. No. PO-0019	9/03/2009
Supplement No. 17		
Microscan Systems Additions	Mod. No. PO-0020	9/11/2009
Supplement No. 18		
MMPPC Description Change	Mod. No. PO-0021	10/02/2009
Supplement No. 19		
TESA Part Number & Description Changes	Mod. No.PO-0022	12/07/2009
Supplement No. 20		
MASS Mod.-Authorized Negotiators	Mod. A112	2/23/2011
Address/Negotiator/Fax changes	Mod. No. PO-0025	3/11/2011

Supplement No. 21		
Product Deletions	Mod. No. PO-0027	6/21/2011
Product Additions, Description Changes & Price Increases	Mod. No. PO-0028	7/12/2011
Supplement No. 22		
Email Change	Mod. No. PA-0030	5/04/2012
Contract Extension	Mod. No. PS-0029	5/30/2012
Supplement No. 23		
Product Deletions/TRIAD™ Support	Mod. No. PO-0032	2/28/2013
Prog. from TRIAD™ to Traceability-IT™	Mod. No. PO-0033	3/07/2013
Administrative Change/Training Coordinator Name & Email	Mod. No. PO-0034	2/28/2013
Technical Change/Software used in Training		
Revision of Terms and Conditions – Warranty/		
Terms of sale Provisions	Mod. No. PO-0035	3/28/2013
TRIAD™ Price/Part Number/Description Change	Mod. No. PO-0036	3/28/2013
Product Additions/ TRIAD™ -13 items, inc.		
Site license and maintenance packages	Mod. No. PO-0038	4/11/2013
Supplement No 24		
Product Additions: 4 TRIAD™ Labor Rates	Mod. No. PO-0039	5/15/2013
Supplement No 25		
Terms & Conditions Revision: Training Telephone		
Follow-up Support updated	Mod. No PO-0042	6/13/2013
Supplement No 26		
Terms & Conditions Revision: Training Telephone		
Follow-up Support updated	Mod. No. PO-0042	6/13/2013
Additions – UBS MarkMate™	Mod. No. PO-0043	6/18/2013
<u>New</u> NAICS Codes Added to SAM	No Mod. Required.	6/18/2013

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**LATEST UPDATES APPEAR IN BLUE TYPE and/or SHADING**

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<b>UID DIRECT PARTS MARKING COMPONENTS &amp; SYSTEM PURCHASE PRICING</b>	<b>See GSA Advantage™</b>

**MONODE MARKING PRODUCTS, INC. OVERVIEW**

Monode Marking Products, Inc. has been in operation since 1956 and active in Unique Identification (UID) parts marking since the inception of the UID initiative. Monode is a recognized expert in the marking, verifying, reading, and communicating technology necessary for a successful UID program. Monode currently uses a variety of products and technologies because they provide the world's best technology products for reading and verifying Data Matrix symbols.

**Parts Marking Service**

Monode specializes in providing technology products for placing a permanent mark on parts as well as integrating marking equipment, machine vision technology, Data Matrix readers, Data Matrix verifiers, and Data Matrix validators into a variety of environments that include production lines and integrated platforms.

On-site outsourcing or straight outsourcing of parts marking projects is offered. Marking services are available at hourly or daily rates. We can use your existing marking equipment, rent your activity the appropriate marking equipment, or include the cost of marking equipment in the parts marking cost.

**Marking Equipment**

A full range of equipment is available for purchase or daily rental, including lasers, dot peen machines (column mounted and hand held), and electro-chemical etching systems.

**Consulting Service**

We can provide UID policy consultation, either at your location or ours. Consulting services include training on:

- UID Policy in DoD
- UID Business Rules and Implementation
- UID Technical Interface
- Data Matrix technology (including the MVRC methodology)
- Implementing a successful direct part marking program
- Developing a business case
- Improving quality using UID
- Responses to government solicitations
- Review of on-site operations and specific UID recommendations to include
- Marking, Reading, Verification, Certification
- Database binding with current databases

**Special Item Number Overview of Items Being Offered:****SIN 617-13 Packaging Services – UID Direct Parts Marking Products and Services**

- Technical, Maintenance and Repair Services
  - Site Analysis/Survey/Consultation
  - Project Management
  - UID System design and Data Input Service
  - Product and Software repair Contractor site/Customer site
- Direct Parts Marking Mobile Marking Cart Installation (18d)
  - Pre and Post Installation Support Services
- UID Label/Plate Engraving/Inscription Service
- Direct Parts Marking Equipment and Software Training
  - Direct Parts Marking Hardware, Software and UID System usage
  - Apprentice Training
- Mobile Parts Marking Carts
- Stationary (Bench) and Portable Dot Marking Systems
- Machine Vision and 2D Bar Code Readers
- TRIAD™ Parts Marking Software

Product literature, or other documents: Email: [sales@monode.com](mailto:sales@monode.com)

**The offer makes no claim that the products offered herein:**

- Are compliant with the recovered and post-consumer material content levels recommended in the Recovered Materials Advisory Notices (RMANs) for EPA-designated products in the CPG program (<http://www.epa.gov/cpg/>);
- Contain recovered materials that either do not meet the recommended levels in the RMANs or are not EPA-designated products in the CPG program (see FAR 23.401 and <http://www.epa.gov/cpg/>);
- Are energy-efficient, as defined by either ENERGY STAR [reg] and/or FEMP's designated top 25th percentile levels (see ENERGY STAR [reg] at <http://www.energystar.gov/> and FEMP at <http://www.eere.energy.gov/>);
- Are water-efficient;
- Use renewable energy technology;
- Are remanufactured; and
- Have other environmental attributes.

**CUSTOMER INFORMATION****1a. Awarded Special Item Numbers****SIN 617-13: Unique Identification (UID)/Radio Frequency Identification (RFID)**

<u>Item Descriptions</u>	<u>Prices</u>
Maintenance, Repair and Technical Services Rates	Pg. 20
Installation Rates	Pg. 25
Label/Part Inscription Services Rates	Pg. 31
Training Rates	Pg. 37
Software Pricing	Pg. 43
Parts Marking Carts & Related Component Pricing	Pg. 50

**1b. Lowest Model/Priced Items**SIN 617-13 Packaging Services

Lowest Priced Model	DPM1-10
Lowest Unit Price	\$11.93 [one (1) Engraved Label/Data Plate]

**1c. Commercial Job Descriptions - Direct Parts Marking Service Team**

The Contractor's parts marking service team is organized to provide the Ordering Activity with "one-stop" support for UID tangible asset marking. Depending on the scope of the project, the parts marking team completes one or all of the following tasks:

- Complete a parts marking project evaluation
- Set up a production line based on the findings and conclusions drawn from the evaluation
- Mark the items or products
- Verify that the parts or items are marked properly
- Validate that the Data Matrix contains a properly formatted IUID string as well as verify the quality and readability of the marks
- Create an electronic file of all parts data collected and upload it to a UID Registry or other data system

**MONODE TECHNICAL PROJECT LEADER**

***Comparable to – Dept. of Labor 29086 ENGINEERING TECHNICIAN VI***

***Minimum/General Experience:***

The Technical Project Leader shall possess demonstrated technical and managerial skills, and have experience with UID standards and policy, part marking equipment, material effects issues, control systems, data base management and associated system development tools.

***Functional Responsibility:***

Independently plans and accomplishes complete projects or studies of broad scope and complexity or serves as an expert in a narrow aspect of a particular field of engineering,(e.g. material effects issues on life limited, safety critical, and flight safety critical parts marking). Complexity of assignments typically requires considerable creativity and judgment to devise approaches to accomplish work, resolve design and operational problems, and make decisions in situations where standard engineering methods, procedures, and techniques may not be applicable. Supervisor or professional

engineer provides advice on unusual or controversial problems or policy matters; completed work is reviewed for compliance with overall project objectives. May supervise or train and be assisted by lower level technicians. Performs, at this level, one or a combination of such typical duties as: Prepares and designs specifications for various complex marking equipment or systems (e.g., Mobile Marking Cart operations).

Plans approach to solve design problems; conceives and recommends new design techniques; resolves design problems with contract personnel, and assures compatibility of design with other parts of the system.

Designs and coordinates test set ups and experiments to prove or disprove the feasibility of preliminary design; uses untried and untested measurement techniques; and improves the performance of the equipment. May advise equipment users on redesign to solve unique operational deficiencies.

Plans approach and conducts various experiments to develop equipment or systems characterized by (a) difficult performance requirements because of conflicting attributes such as material substrates, life limiting features, versatility, size, and ease of operation; or (b) unusual combination of techniques or components. Arranges for fabrication of pilot models (e.g. fixturing) and determines test procedures and design of special test equipment.

Prepares and plans for the data fusion of required IUID data from disparate data systems.

Advises on serialization schemas appropriate for constructing globally unique IUID's.

Prepares, instructs, and advises on the proper use of machine vision technology and required verification process per ISO 16022, ISO 15415, and AS9132.

Plans and advises on the implementation of a viable UID program locally in accordance with the "UID Business Rules" and other OSD policies.

Operates, directs, and trains on specialty operating software that controls and monitors part marking equipment (lasers, dot peen machines, electro-chemical etching machines), machine vision equipment, and reader equipment. Operates, directs, and trains on this software that communicates with external systems for data that will be fused into UID compliant Data Matrices, embedded into parts or components, verified and read, and IUID data then communicated to either DoD's UID Registry or other designated intermediate data store.

Troubleshoots quality problems identified by the verification processing using knowledge of verification metrics, knowledge of marking equipment capabilities and parameters, and specific knowledge about the targeted material substrates. Laser safety certified.

***Minimum Education:***

Bachelor's degree from an accredited college or university, or equivalent experience. Equivalent experience will be in a field pertinent to the sphere of responsibility and a minimum of eight years of progressive experience in the use of dot peen machines (column-mounted and hand-held), trained in TRIAD™™ Software system design, trained in Unique Identifications (UID) application requirements and Data Matrix symbology.



**SENIOR ENGINEER**

*Comparable to – Dept. of Labor 29085 ENGINEERING TECHNICIAN V*

***Minimum/General Experience:***

The Senior Engineer shall possess highly developed part marking equipment operational skills.

***Functional Responsibility:***

Performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope or a portion of a larger and more diverse project.

Selects and adapts plans, techniques, designs, or layouts. Contacts personnel in related activities to resolve problems and coordinate the work; reviews, analyzes, and integrates the technical work of others. Supervisor or professional engineer outlines objectives, requirements, and design approaches; completed work is reviewed for technical adequacy and satisfaction of requirements. May train and be assisted by lower level technicians.

Performs at this level one or a combination of such typical duties as:

Designs, develops, and constructs major units, devices, or equipment; conducts tests or experiments; analyzes results and redesigns or modifies equipment to improve performance; and reports results.

From general guidelines and specifications (e.g., size or weight requirements), develops designs for equipment without critical performance requirements which are difficult to satisfy such as engine parts, research instruments, or special purpose circuitry. Analyzes technical data to determine applicability to design problems; selects from several possible design layouts; calculates design data; and prepares layouts, detailed specifications, parts lists, estimates, procedures, etc. May check and analyze drawings or equipment to determine adequacy of drawings and design.

Plans or assists in planning tests to evaluate equipment performance. Determines test requirements, equipment modification, and test procedures; conducts tests using all types of instruments; analyzes and evaluates test results, and prepares reports on findings and recommendations.

Plans approach and conducts various experiments to develop equipment or systems characterized by (a) difficult performance requirements because of conflicting attributes such as material substrates, life limiting features, versatility, size, and ease of operation; or (b) unusual combination of techniques or components. Arranges for fabrication of pilot models (e.g. fixturing) and determines test procedures and design of special test equipment.

Prepares and plans for the data fusion of required IUID data from disparate data systems.

Advises on serialization schemas appropriate for constructing globally unique IUID's.

Prepares, instructs, and advises on the proper use of machine vision technology and required verification process per ISO 16022, ISO 15415, and AS9132.

Plans and advises on the implementation of a viable UID program locally in accordance with the "UID Business Rules" and other OSD policies.

Operates, directs, and trains on specialty operating software that controls and monitors part marking equipment (lasers, dot peen machines, electro-chemical etching machines), machine vision equipment, and reader equipment. Operates, directs, and trains on this software that communicates with external systems for data that will be fused into UID compliant Data Matrices, embedded into parts or components, verified and read, and IUID data then communicated to either DoD's UID Registry or other designated intermediate data store.

Troubleshoots quality problems identified by the verification processing using knowledge of verification metrics, knowledge of marking equipment capabilities and parameters, and specific knowledge about the targeted material substrates. Laser safety certified.

***Minimum Education:***

Bachelor degree from an accredited college or university, or equivalent experience. Equivalent experience must be in a field pertinent to the sphere of responsibility and a minimum of six years of progressive experience in the use of lasers, dot peen machines (column-mounted and hand-held), trained in TRIAD™ Software system design, trained in Unique Identifications (UID) application requirements and Data Matrix symbology.

**MONODE MID-LEVEL ENGINEER**

***Comparable to – Dept. of Labor 29084 ENGINEERING TECHNICIAN IV***

***Minimum/General Experience:***

The Mid-level Engineer shall possess operational part marking skills.

***Functional Responsibility:***

Bachelor degree from an accredited college or university, or equivalent experience. Equivalent experience must be in a field pertinent to the sphere of responsibility and a minimum of four years of progressive experience in the use of lasers, dot peen machines (column-mounted and hand-held), trained in TRIAD™ Software system design, trained in Unique Identifications (UID) application requirements and Data Matrix symbology. Laser safety certificate preferred.

***Functional Responsibility:***

Performs non-routine assignments of substantial variety and complexity, using operational precedents which are not fully applicable. Such assignments, which are typically parts of broader assignments, are screened to eliminate unusual design problems. May also plan such assignments. Receives technical advice from supervisor or engineer; work is reviewed for technical adequacy (or conformity with instructions). May be assisted by lower level technicians and have frequent contact with professionals and others within the establishment. Performs at this level one or a combination of such typical duties as:

Develops or reviews designs by extracting and analyzing a variety of engineering data. Applies conventional engineering practices to develop, prepare, or recommend schematics, designs, specifications, electrical drawings and parts lists. Examples of designs include: detailed circuit diagrams; hardware fittings or test equipment involving a variety of mechanisms; conventional piping systems; and building site layouts.

Conducts tests or experiments requiring selection and adaptation or modification of a wide variety of critical test equipment and test procedures; sets up and operates equipment; records data, measures and records problems of significant complexity that sometimes require resolution at a higher level; and analyzes data and prepares test reports.

Applies methods outlined by others to limited segments of research and development projects; constructs experimental or prototype models to meet engineering requirements; conducts tests or experiments and redesigns as necessary; and records and evaluates data and reports findings.

Plans approach and conducts various experiments to develop equipment or systems characterized by (a) difficult performance requirements because of conflicting attributes such as material substrates, life limiting features, versatility, size, and ease of operation; or (b) unusual combination of techniques or components. Arranges for fabrication of pilot models (e.g. fixturing) and determines test procedures and design of special test equipment.

Prepares and plans for the data fusion of required IUID data from disparate data systems.

Advises on serialization schemas appropriate for constructing globally unique IUID's.

Prepares, instructs, and advises on the proper use of machine vision technology and required verification process per ISO 16022, ISO 15415, and AS9132.

Plans and advises on the implementation of a viable UID program locally in accordance with the "UID Business Rules" and other OSD policies.

Operates, directs, and trains on specialty operating software that controls and monitors part marking equipment (lasers, dot peen machines, electro-chemical etching machines), machine vision equipment, and reader equipment. Operates, directs, and trains on this software that communicates with external systems for data that will be fused into UID compliant Data Matrices, embedded into parts or components, verified and read, and IUID data then communicated to either DoD's UID Registry or other designated intermediate data store.

Troubleshoots quality problems identified by the verification processing using knowledge of verification metrics, knowledge of marking equipment capabilities and parameters, and specific knowledge about the targeted material substrates. Laser safety certified.

***Minimum Education:***

Bachelor's degree from an accredited college or university, or equivalent experience. Equivalent experience must be in a field pertinent to the sphere of responsibility and a minimum of four years of progressive experience in the use of lasers, dot peen machines (column-mounted and hand-held), trained in TRIAD™ Software system design, trained in Unique Identifications (UID) application requirements and Data Matrix symbology.

**ENGINEER**

***Comparable to – Dept. of Labor 29083 ENGINEERING TECHNICIAN III***

***Minimum/General Experience:***

The Engineer shall possess developed knowledge of data matrix and parts marking systems and operations.

***Functional Responsibility:***

Performs assignments that are not completely standardized or prescribed. Selects or adapts standard procedures or equipment, using fully applicable precedents. Receives initial instructions, equipment requirements, and advice from supervisor or engineer as needed; performs recurring work independently; work is reviewed for technical adequacy or conformity with instructions. Performs at this level one or a combination of such typical duties as:

Constructs components, subunits, or simple models or adapts standard equipment. May troubleshoot and correct malfunctions.

Follows specific layout and scientific diagrams to construct and package simple devices and subunits of equipment.

Conducts various tests or experiments which may require minor modifications in test setups or procedures as well as subjective judgments in measurement; selects, sets up, and operates standard test equipment and records test data.

Extracts and compiles a variety of engineering data from field notes, manuals, lab reports, etc.; processes data, identifying errors or inconsistencies; selects methods of data presentation.

Assists in design modification by compiling data related to design, specifications, and materials which are pertinent to specific items of equipment or component parts. Develops information

concerning previous operational failures and modifications. Uses judgment and initiative to recognize inconsistencies or gaps in data and seek sources to clarify information.

Plans approach and conducts various experiments to develop equipment or systems characterized by (a) difficult performance requirements because of conflicting attributes such as material substrates, life limiting features, versatility, size, and ease of operation; or (b) unusual combination of techniques or components. Arranges for fabrication of pilot models (e.g. fixturing) and determines test procedures and design of special test equipment.

Prepares and plans for the data fusion of required IUID data from disparate data systems.

Advises on serialization schemas appropriate for constructing globally unique IUID's.

Prepares, instructs, and advises on the proper use of machine vision technology and required verification process per ISO 16022, ISO 15415, and AS9132.

Plans and advises on the implementation of a viable UID program locally in accordance with the "UID Business Rules" and other OSD policies.

Operates, directs, and trains on specialty operating software that controls and monitors part marking equipment (lasers, dot peen machines, electro-chemical etching machines), machine vision equipment, and reader equipment. Operates, directs, and trains on this software that communicates with external systems for data that will be fused into UID compliant Data Matrices, embedded into parts or components, verified and read, and IUID data then communicated to either DoD's UID Registry or other designated intermediate data store.

Troubleshoots quality problems identified by the verification processing using knowledge of verification metrics, knowledge of marking equipment capabilities and parameters, and specific knowledge about the targeted material substrates. Laser safety certified.

***Minimum Education:***

Bachelor degree from an accredited college or university, or equivalent experience. Equivalent experience must be in a field pertinent to the sphere of responsibility and a minimum of two years of progressive experience in the use of dot peen machines (column-mounted and hand-held), trained in TRIAD™ Software system design, trained in Unique Identifications (UID) application requirements and Data Matrix symbology.

***Comparable to – Dept. of Labor 29081 ENGINEERING TECHNICIAN I******Minimum/General Experience :***

Service technicians be able to provide warranty and non-warranty troubleshoot services relevant to parts marking equipment or software

***Functional Responsibility:***

Performs simple routine tasks under close supervision or from detailed procedures. Work is checked in progress or on completion. Performs one or a combination of such typical duties as:

Assembles or installs equipment or parts requiring simple wiring, soldering, or connecting.

Performs simple or routine tasks or tests such as tensile or hardness tests; operates and adjusts simple test equipment; records test data.

Gathers and maintains specified records of engineering data such as tests, drawings, etc.; performs computations by substituting numbers in specified formulas; plots data and draws simple curves and graphs. Performs part marking operations according to documented processes and procedures.

***Minimum Education:***

Associates degree from an accredited college or university, or equivalent experience. Equivalent experience must be in a field pertinent to the sphere of responsibility and a minimum of two years of progressive experience in the use of dot peen machines (column-mounted and hand-held), trained in TRIAD™ Software system design, trained in Unique Identifications (UID) application requirements and Data Matrix symbology. Laser safety certificate preferred.

**DOCUMENT SPECIALIST*****Comparable to – Dept. of Labor 01060 DOCUMENT PREPARATION CLERK***

*(Document Preparer)*

***Minimum/General Experience:***

The Document Specialist possesses general knowledge of data matrix and parts marking systems and operations.

***Functional Responsibility:***

Prepares documents such as brochures, books, periodicals, catalogs, and pamphlets for copying or photocopying, photographic, and other reproducing office machine. Cuts documents into individual pages of standard size and format when allowed by margin space, using paper cutter or razor knife.

Reproduces document pages as necessary to improve clarity or to reduce one or more pages into single page of standard size for copying machine being used, using photocopying machine. Stamps standard symbols on pages or inserts instruction cards between pages of material to notify

Duplicating Machine Operator of special handling, such as manual repositioning during copying procedure. Prepares cover sheet and document folder for material, and index card for organizations' files indicating information, such as organization's name and address, subject or product category, and index code to identify material. Inserts material to be copied in document folder, and files folder for processing according to index code and copying priority schedule.

***Minimum Education:***

High school diploma, or equivalent experience.

**TRIAD™ Integration Support**

***Comparable to – 15-1132.00 – SOFTWARE DEVELOPERS, APPLICATIONS (Ref. O-NET OnLine)***

***Minimum/General Experience:***

8-10 years of experience relevant to parts marking systems and software

***Functional Responsibility:***

Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software for client use with the aim of optimizing operational efficiency. May analyze and design databases within an application area, working individually or coordinating database development as part of a team. May supervise computer programmers.

***Minimum Education:***

Bachelor's Degree

**TRIAD™ Software Development/Testing Support**

***Comparable to – 15-1133.00 – SOFTWARE DEVELOPERS, SYSTEMS SOFTWARE (Ref. O-NET OnLine)***

***Minimum/General Experience:***

8-10 years of experience relevant to parts marking systems and software

***Functional Responsibility:***

Research, design, develop, and test operating systems-level software, compilers, and network distribution software for medical, industrial, military, communications, aerospace, business, scientific, and general computing applications. Set operational specifications and formulate and analyze software requirements. May design embedded systems software. Apply principles and techniques of computer science, engineering, and mathematical analysis.

***Minimum Education:***

Bachelor's Degree

**TRIAD™ Program Management Support**

***Comparable to – 15-1199.09 – SOFTWARE DEVELOPERS, SYSTEMS SOFTWARE (Ref. O-NET OnLine)***

***Minimum/General Experience:***

8-10 years of experience relevant to parts marking systems and software

***Functional Responsibility:***

Performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope or a portion of a larger and more diverse project. Selects and adapts plans, techniques, designs, or layouts. Contacts personnel in related activities to resolve problems and coordinate the work; reviews, analyzes, and integrates the technical work of others. Supervisor or professional engineer outlines objectives, requirements, and design approaches; completed work is reviewed for technical adequacy and satisfaction of requirements. May train and

be assisted by lower level technicians. Performs at this level one or a combination of such typical duties as:

Designs, develops, and constructs major units, devices, or equipment; conducts tests or experiments; analyzes results and redesigns or modifies equipment to improve performance; and reports results.

***Minimum Education:***

Bachelor's Degree, requires PMP certificate

**On-Site IUID Part Marking Engineering Support**

***Comparable to – 17-3023.01 – SOFTWARE DEVELOPERS, SYSTEMS SOFTWARE***

***(Ref. O-NET OnLine)***

***Minimum/General Experience:***

3-5 years of experience relevant to parts marking systems and software

***Functional Responsibility:***

Lay out, build, test, troubleshoot, repair, and modify developmental and production electronic components, parts, equipment, and systems, such as computer equipment, missile control instrumentation, electron tubes, test equipment, and machine tool numerical controls, applying principles and theories of electronics, electrical circuitry, engineering mathematics, electronic and electrical testing, and physics. Usually work under direction of engineering staff.

***Minimum Education:***

Associate's Degree, vocational school or related on-the-job experience

2. **Maximum Order:** \$150,000.00 in accordance with 52.216-19
3. **Minimum Order:** \$50.00
4. **Geographic Coverage (delivery area):** Contiguous 48 States, D.C., AK, HI and P.R
5. **Point of Production:** Mentor, Ohio, USA
6. **Statement of Net Price:** Prices Shown Herein are Net (discount deducted).
7. **Quantity Discounts:**

**Parts Marking Carts: (1-5 Carts: 1.00% / 6 –more Carts: 5.00%)**

<u>P/N</u>	<u>QUANTITY</u>	<u>GSA PRICE</u>	
MMPCARTSSMALL	1-5	\$36,133.75	(per Cart)
MMPCARTSSMALL	6-more	\$34,673.80	(per Cart)
MMPCARTSLARGE	1-5	\$44,512.59	(per Cart)
MMPCARTSLARGE	6-more	\$42,714.11	(per Cart)

**8. Prompt Payment Terms:** 2% Ten Days Net 30 Days.

**9. Government Purchase Card Acceptance:**

- a. Government Purchase Cards are accepted.
- b. Government Purchase Cards are accepted above the micro purchase threshold

**10. Foreign Items:**

United Kingdom – BENCHDOT100-100EZA; BENCHDOT100-150EZA; INDOT 50-25E:  
PortaDot 100-75EH: PortaDot 50-25EH

**11. Time of Delivery:**

- a. Standard: 6-10 Weeks
- b. Expedited Delivery: Contact Contractor for Availability
- c. Overnight and 2-day delivery: Contact Contractor for Availability
- d. Urgent Requirements: Contact Contractor for Availability

Ordering Activity Support:

Name:	Customer Support	Tel.:	(440) 975-8802
Fax:	(440) 975-8836	Email:	<a href="mailto:sales@monode.com">sales@monode.com</a>

**12. F.O.B. Point:** Origin

(a) When products are needed outside the contiguous 48 States and Washington, DC the following conditions will apply:

- 1) Delivery will be F.O.B. inland carrier, point of exportation (FAR 52.247-38 {See C.2}, with the transportation charges to be paid by the ordering activity from point of exportation to destination as designated exportation in the 48 contiguous States nearest to the designated destination. Such costs will, in all cases be based upon the lowest regularly established rates on file with the Interstate Commerce Commission, the US Postal Service; and must be supported by paid freight or express receipt or by a statement of parcel post charges including weight of shipment.

- 2) The right is reserved to ordering activities to furnish Government bills of lading.

**13a. Ordering Address:**

Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060. USA

Phone: (440) 975-8802  
Fax: (440) 975-8836

**13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.



**14. Payment Address:**

Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060

**15. Warranty:** In accordance with Clause 552.256-74Warranty-Multiple Award Schedule (Mar 2000) the Contractor's standard commercial warranty as stated in the Contractor's commercial price list applies to this contract. See provisions below.

**Commercial Provision:**Limited Warranty

All Monode Marking Products, Inc. new products and supplier manufactured products carry an in-factory, one (1) year Limited Warranty on parts and labor. Warranty starts from the date of shipment and covers defects in materials and workmanship. Monode Marking Products, Inc., at its discretion, will either repair or replace products covered under warranty. Faults caused by unauthorized modifications, use outside of the product specification, or misuse of products, are not covered by this warranty. Monode Marking Products, Inc. does not warrant that the operation of the software shall be uninterrupted or error free. Warranty parts may include some re-manufactured components. Whether new or re-manufactured, these components will have the same performance and operating characteristics and the same warranty as the original parts. **Warranty Excludes Travel or Shipping Charges. Warranty is on Manufactured Parts and Materials excludes Stylus, Stylus Spring & Nosepiece. Preventative Maintenance Package Available.**

Service Bureau Workmanship Warranty

Service Bureau workmanship is covered by a tangible asset readability warranty. The remedies available under this warranty shall include repair or replacement of tangible asset markings whose non-compliance is discovered and made known to Monode Parts Marking, Inc. in writing within ninety (90) days after acceptance (completion of the Statement of Work as described in the Purchase Order is considered acceptance).

Marking Cart Warranty

Monode Parts Marking, Inc. warrants that each hardware, software (except TRIAD™ Software), and firmware that is attached to or set on a marking cart for use during a tangible asset UID marking project shall be able to accurately perform the tasks required provided that all products (e.g. hardware, software, firmware) are used in accordance with the instructions and guidelines provided by Monode for product usage. The marking cart, including all hardware, software, and firmware that is attached to, or set on, a marking cart is covered by a One (1) year warranty/guarantee when purchased.

Warranty Repair

Items that fail during the Warranty period are considered a Warranty Repair and will be either repaired or replaced free of charge. In accordance with Monode Parts Marking, Inc. warranty policy, items must be sent to Mentor, OH for repair unless otherwise notified at time of issuing RA number.

Monode Parts Marking, Inc. goal for warranty repair is, to repair and ship the product to the Ordering Activity within 5-10 business days from receiving the product. The Ordering Activity is responsible for all cost of in-bound shipping expenses. Standard CONUS out-bound shipping expenses shall be paid for by Monode Parts Marking, Inc. In such cases where the Ordering Activity requests specific

out-bound shipping methods be used, the Ordering Activity is responsible for all shipping costs and any additional related charges.

#### Non-Warranty Repairs

Items that fail after the warranty period has lapsed or fall outside of the warranty coverage are considered a non-warranty repair. Monode Parts Marking, Inc. will provide a quote for any Non-Warranty Service Repair, and the Ordering Activity will need to place a purchase order for repairs before repairs are performed.

Monode Parts Marking, Inc. goal for warranty repair is, to repair and ship the product to the Ordering Activity within 15 business days from receiving the product and/or a valid purchase order whichever is received last. The Ordering Activity is responsible for all cost of in-bound and out-bound shipping expenses.

#### **16. Export Packing Charges:**

- a) All product is shipped using standard packaging suitable for domestic surface, domestic air shipment, and international air shipment.
- b) Packaging other than standard is chargeable at cost.

#### **17. Terms And Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level):** Government purchase cards are accepted up to \$25,000.00.

#### **18. Terms and Conditions: Maintenance and Repair:**

##### **(1) Technical/ Repair Service Areas**

The technical/maintenance/repair service rates listed herein are applicable to any ordering activity location within a 150 mile radius of the Contractor's service points. Outside the 150 mile radius the Ordering Activity will be charged travel time as shown in the SERVICE RATES section of this price list plus transportation and per diem at Government rates.

When technical/maintenance/repair service cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060. USA

##### **(2) Technical Service/Repair Service Order**

Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering technical/repair service under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 617-13).

The Contractor shall honor orders for technical and/or repair service for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Technical and/or repair

service shall commence on a mutually agreed upon date, which will be written into the technical and/or maintenance service order.

Orders for technical and/or repair service shall not extend beyond the end of the contract period.

**(3) Repair Service Orders**

When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

**(4) Loss or Damage**

When the Contractor removes equipment to his establishment for technical service and/or repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

**(5) Scope**

Technical and/or repair service shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

**(6) Responsibilities of the Ordering Activity**

Normal operator maintenance can be performed by the ordering activity. Information about operator maintenance is stated in the Operator Manual provided with the product purchased.

Subject to security regulations, the ordering activity shall permit access to the equipment which is to be repaired.

**(7) Responsibilities of the Contractor**

For equipment not covered by warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required.

**(8) Travel and Transportation**

If any charge is to apply, over and above the regular technical and/or repair service rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be: 8 hours.

**(9) Quantity Discounts**

Quantity discounts from listed service rates for multiple equipment owned and/or leased by a ordering activity are specified in the pricelist.

**(10) Technical and Repair Service Rate Provisions****(a) Charges:**

Charges for technical and/or repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

**(b) Multiple Machines:**

When technical and/or repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

**(11) Travel or Transportation****(a) At the Contractor's Shop**

When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

**(b) At the Ordering Activity Location (Within Established Service Areas)**

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

**(c) At the Ordering Activity Location (Outside Established Service Areas)**

The repair service rates listed below apply, except that a travel charge of the following for repairmen will apply to the round-trip distance between the geographic limits of the applicable service area and the ordering activity location.

**(d) Ordering Activity Site Travel Time Charge (*4 Hrs. each way = 8 Hrs.. round trip*):**

Regular Time	8 (Hrs..) x Regular time Labor Rate (Labor rate is based on applicable Labor Category charge)
After Hours	8 (Hrs..) x After Hours Labor Rate (Labor rate is based on applicable Labor Category charge)
Sunday/Holiday	8 (Hrs..) x Sunday/Holiday Labor Rate (Labor rate is based on applicable Labor Category charge)

Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for technical and/or repair service, regardless of whether technical and/or repairs are performed at the ordering activity location or at the Contractor's shop.

(e) **Mileage Charge**

Mileage will be charged at the current government rate. The ordering activity shall reimburse the Contractor for actual costs (transportation and per diem), provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

**(12) Labor/Service Hours**

(a) **Regular Hours**

The Regular Hours repair service rates listed herein shall entitle the ordering activity to technical and/or repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for technical and/or repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(b) **After Hours**

When the ordering activity requires that technical and/or repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours technical and/or repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when technical and/or repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(c) **Sundays and Holidays**

When the ordering activity requires that technical and/or repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays technical and/or repair service rates listed herein shall apply. When technical and/or service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

**(13) Guarantee/Warranty: Technical and/or Repair Service**

All technical and/or repair work will be guaranteed/warranted for a period of 90 Days.

**(14) Invoices and Payments**

(a) **Technical and/or Repair Service**

Invoices for technical and/or repair service shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

**MAINTENANCE AND REPAIR RATES: ORDERING ACTIVITY LOCATION WITHIN  
ESTABLISHED SERVICE AREA (WITHIN 150 MILES OF CONTRACTOR'S SHOP)**

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	MINIMUM CHARGE
	<b>UNIQUE IDENTIFICATION (UID) PROJECT LABOR RATES</b>			
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Day)</b>		<b>Day Rate</b>	<b>Day Rate/ Minimum 0-150 miles</b>
TroubShoot -Reg	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$1,428.21	\$2,856.42
TroubShoot -After Hrs.	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$2,142.32	\$4,284.63
TroubShoot -W/H	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$2,856.42	\$5,712.85

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	MINIMUM CHARGE
	<b>UNIQUE IDENTIFICATION (UID) PROJECT LABOR RATES (con't)</b>			
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Hour)</b>		<b>Hourly Rate</b>	<b>Hourly Rate/ Minimum 0-150 miles (4 Hrs.)*</b>
TPL-Reg	Technical Project Leader-Regular Hrs.	1 Hour	\$ 149.96	\$ 599.85
TPL-After Hrs.	Technical Project Leader-After Hrs.	1 Hour	\$ 224.94	\$ 899.77
TPL-W/H	Technical Project Leader- Weekend/Holiday Hrs.	1 Hour	\$ 299.92	\$ 1,199.70
SE-Reg	Senior Engineer-Regular Hrs.	1 Hour	\$ 149.96	\$ 599.85
SE-After Hrs.	Senior Engineer-After Hrs.	1 Hour	\$ 224.94	\$ 899.77
SE-W/H	Senior Engineer- Weekend/Holiday Hrs.	1 Hour	\$ 299.92	\$ 1,199.70
ME-Reg	Mid-Level Engineer-Regular Hrs.	1 Hour	\$ 149.96	\$ 599.85
ME-After Hrs.	Mid-Level Engineer-After Hrs.	1 Hour	\$ 224.94	\$ 899.77
ME-W/H	Mid-Level Engineer- Weekend/Holiday Hrs..	1 Hour	\$ 299.92	\$ 1,199.70
E-Reg	Engineer-Regular Hrs.	1 Hour	\$ 149.96	\$ 599.85
E-AfterHrs.	Engineer-After Hrs.	1 Hour	\$ 224.94	\$ 899.77
E-W/H	Engineer- Weekend/Holiday Hrs.	1 Hour	\$ 299.92	\$ 1,199.70
ST-Reg	Service Technician- Regular Hrs.	1 Hour	\$ 94.98	\$ 379.90
ST-After Hrs.	Service Technician- After Hrs.	1 Hour	\$ 142.46	\$ 569.86
ST-W/H	Service Technician- Weekend/Holiday Hrs.	1 Hour	\$ 189.95	\$ 759.81
DS-Reg	Document Specialist-Regular Hrs.	1 Hour	\$ 84.98	\$ 339.91
DS-After Hrs.	Document Specialist-After Hrs.	1 Hour	\$ 127.47	\$ 509.87
DS-W/H	Document Specialist- Weekend/Holiday Hrs.	1 Hour	\$ 169.96	\$ 679.83

**ORDERING ACTIVITY LOCATION OUTSIDE ESTABLISHED SERVICE AREA (WITHIN 151+ MILES OF CONTRACTOR'S SHOP)**

***Formula for total Contractor Charges: Labor Base Rate X 4 + Travel Charge (Labor Base Rate X 8) = Minimum Charge***

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA Price	Travel Charge**	Minimum Rate plus 151+ Miles Travel Charge
	<b>UNIQUE IDENTIFICATION (UID) PROJECT LABOR RATES</b>				
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Day)</b>		<b>Base Day Rate Min. Charge</b>	<b>151+ Miles</b>	<b>Day rate + 151+ Travel Charge</b>
TroubShoot-Reg	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$2,856.42	\$1,428.21	\$4,284.63
TroubShoot-After Hrs.	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$4,284.63	\$2,142.32	\$6,426.95
TroubShoot-W/H	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$5,712.85	\$2,856.42	\$8,569.27



PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA Price	Travel Charge**	Minimum Rate plus 151+ Miles Travel Charge
	<b>UNIQUE IDENTIFICATION (UID)</b>				
	<b>PROJECT LABOR RATES</b>				
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Hour)</b>		<b>151+ Miles Base Rate</b>	<b>151+ Miles</b>	<b>Min. 151+ mi. (Base . Labor Rate plus Travel Charge</b>
TPL-Reg	Technical Project Leader-Regular Hrs.	1 Hour	\$ 1,199.70	\$ 1,199.70	\$ 1,799.55
TPL-After Hrs.	Technical Project Leader-After Hrs.	1 Hour	\$ 1,799.55	\$ 1,799.55	\$ 2,699.32
TPL-W/H	Technical Project Leader-Weekend/Holiday Hrs.	1 Hour	\$ 2,399.40	\$ 2,399.40	\$ 3,599.09
SE-Reg	Senior Engineer-Regular Hrs.	1 Hour	\$ 1,199.70	\$ 1,199.70	\$ 1,799.55
SE-After Hrs.	Senior Engineer-After Hrs.	1 Hour	\$ 1,799.55	\$ 1,799.55	\$ 2,699.32
SE-W/H	Senior Engineer- Weekend/Holiday Hrs.	1 Hour	\$ 2,399.40	\$ 2,399.40	\$ 3,599.09
ME-Reg	Mid-Level Engineer-Regular Hrs.	1 Hour	\$ 1,199.70	\$ 1,199.70	\$ 1,799.55
ME-After Hrs.	Mid-Level Engineer-After Hrs.	1 Hour	\$ 1,799.55	\$ 1,799.55	\$ 2,699.32
ME-W/H	Mid-Level Engineer-Weekend/Holiday Hrs.	1 Hour	\$ 2,399.40	\$ 2,399.40	\$ 3,599.09
E-Reg	Engineer-Regular Hrs.	1 Hour	\$ 1,199.70	\$ 1,199.70	\$ 1,799.55
E-AfterHrs.	Engineer-After Hrs.	1 Hour	\$ 1,799.55	\$ 1,799.55	\$ 2,699.32
E-W/H	Engineer- Weekend/Holiday Hrs.	1 Hour	\$ 2,399.40	\$ 2,399.40	\$ 3,599.09
ST-Reg	Service Technician- Regular Hrs.	1 Hour	\$ 759.81	\$ 759.81	\$ 1,139.71
ST-After Hrs.	Service Technician- After Hrs.	1 Hour	\$ 1,139.71	\$ 1,139.71	\$ 1,709.57
ST-W/H	Service Technician- Weekend/Holiday Hrs.	1 Hour	\$ 1,519.62	\$ 1,519.62	\$ 2,279.43
DS-Reg	Document Specialist-Regular Hrs.	1 Hour	\$ 679.83	\$ 679.83	\$ 1,019.74
DS-After Hrs.	Document Specialist-After Hrs.	1 Hour	\$ 1,019.74	\$ 1,019.74	\$ 1,529.61
DS-W/H	Document Specialist-Weekend/Holiday Hrs.	1 Hour	\$ 1,359.66	\$ 1,359.66	\$ 2,039.49

*\*Minimum Charges Include 4 Full Hours on the Job.*

*\*\* Travel Time Charge equivalent to 8 hours Labor at applicable rate shown above (Roundtrip = 4 Hrs. coming from shop + 4 Hrs.. returning to shop= 8 Hrs..*

*Note: Fractional Hours, At the End of the Job, Will Be Prorated To the Nearest Quarter Hour.*

*Note: Travel expenses at cost. Mileage at Government Rate*

**19. Terms and Conditions: Installation****(1) Material and Workmanship**

All equipment furnished and installed will satisfactorily perform the function for which it is intended.

**(2) Order**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order. For credit card orders and BPAs, telephone orders are permissible.

**(3) Time of Delivery and Installation**

- (a) The Contractor will deliver and install Parts Marking Carts and related components when ordered, ready for use, on or before the date agreed upon, provided technical compatibility exists. Direct Parts Marking Carts come complete with parts marking tools and equipment installed. carts and relevant equipment are designed to be compatible with specific host computer systems and their communication protocols. If a Monode Cart System is not compatible with a host computer system, installation will not be possible.
- (b) If a specific installation date is required, such date may be written into the order for equipment.
- (c) The Activity agrees to have the site prepared in accordance with The Contractor's written site specifications ten (10) calendar days before the installation date.
- (d) For machines or marking cart components which are designed and/or sold by the Contractor for use on or with equipment which was acquired from other suppliers by the Contractor for resale, the Contractor will deliver the equipment on or before the agreed upon installation date. The Contractor will also provide TRIAD™ and/or component software as required to permit the Ordering Activity to efficiently and productively use the equipment for the purpose(s) for which it was acquired.

**(4) Shipping Method**

- (a) FOB Origin (Mentor, OH- USA)

**(5) Transportation of Equipment**

- (a) Authorization for the method of transportation must be furnished to The Contractor prior to shipment.
- (b) Transportation charges for the shipment of empty packing cases will be paid by the Contractor.
- (c) The Ordering Activity will pay rigging and drayage costs incurred at the Government's locations and to the Contractor when no guarantee/warranty applies. The Contractor will pay rigging and drayage costs when the equipment is moved for mechanical replacement purposes to the Contractor's service depot as indicated in the warranty.

**(6) Installation**

The equipment provided under this contract is not normally self-installable. The Contractor's technical personnel will be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges for such services are listed below.

**(7) Guarantee/Warranty—Installation**

All installation work will be guaranteed/warranted for a period of 90 Days.

**(8) Invoices and Payments****(a) Installation Service**

Invoices for installation service shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**INSTALLATION RATES:**

Installation charges are based on the skill sets (Labor Category Rates) of the personnel required to complete the install.

**ORDERING ACTIVITY LOCATION WITHIN ESTABLISHED SERVICE AREA (0-150 MILES OF CONTRACTOR'S SHOP)**

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	MINIMUM CHARGE
	<b>UNIQUE IDENTIFICATION (UID)</b>			
	<b>PROJECT LABOR RATES</b>			
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Day)</b>		<b>Day Rate</b>	<b>0-150 miles</b>
TroubShoot -Reg	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$1,428.21	\$2,856.42
TroubShoot -After Hrs.	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$2,142.32	\$4,284.63
TroubShoot -W/H	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$2,856.42	\$5,712.85

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	MINIMUM CHARGE
	<b>UNIQUE IDENTIFICATION (UID) PROJECT LABOR RATES (Con't)</b>			
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Hour)</b>		<b>Hourly Rate</b>	<b>0-150 miles</b>
ST-Reg	Service Technician- Regular Hrs.	1 Hour	\$ 94.98	\$ 379.90
ST-After Hrs.	Service Technician- After Hrs.	1 Hour	\$ 142.46	\$ 569.86
ST-W/H	Service Technician- Weekend/Holiday Hrs.	1 Hour	\$ 189.95	\$ 759.81

**INSTALLATION RATES:**

**ORDERING ACTIVITY LOCATION OUTSIDE ESTABLISHED SERVICE AREA (150+ MILES OF CONTRACTOR'S SHOP)**

*Formula for total Contractor Charges: Labor Base Rate X 4 + Travel Charge (Labor Base Rate X 8) = Minimum Charge*

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA Base Rate/ Price	Travel Charge**	MINIMUM CHARGE
	<b>UNIQUE IDENTIFICATION (UID) PROJECT LABOR RATES (con't)</b>				
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Day)</b>		<b>151+ Miles Base Rate</b>	<b>151+ Miles</b>	<b>Min. 151+ mi. (Labor Base Rate <i>plus</i> Travel Charge)</b>
TroubShoot-Reg	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$2,856.42	\$1,428.21	\$4,284.63
TroubShoot-After Hrs.	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$4,284.63	\$2,142.34	\$6,426.95
TroubShoot-W/H	<b>Non-Warranty Troubleshooting Service:</b> Price is per person/per 8 hr. day, customer site, non-warranty. Travel and Expenses not included.	1 Day	\$5,712.85	\$2,856.42	\$8,569.27

PART NUMBER	DESCRIPTION	UNIT OF ISSUE	GSA Price	Travel Charge**	MINIMUM CHARGE
	<b>UNIQUE IDENTIFICATION (UID) PROJECT LABOR RATES (Con't)</b>				
	<b>Technical/Installation/Repair Labor Pricing (Rate is Per Hour)</b>		<b>151+ Miles Base Rate</b>	<b>151+ Miles</b>	<b>Min. 151+ mi. (4 Hrs.. Labor <i>plus</i> Travel Charge</b>
ST-Reg	Service Technician- Regular Hrs.	1 Hour	\$ 379.90	\$718.20	\$1,077.30
ST-After Hrs.	Service Technician- After Hrs.	1 Hour	\$ 569.86	\$1,077.30	\$1,615.95
ST-W/H	Service Technician- Weekend/Holiday Hrs.	1 Hour	\$ 759.81	\$1,436.40	\$2,154.60

*\*Minimum Charges Include 4 Full Hours on the Job.*

*\*\* Travel Time Charge equivalent to 8 hours Labor at applicable rate shown above (Roundtrip = 4 Hrs. coming from shop + 4 Hrs.. returning to shop= 8 Hrs..)*

*Note: Fractional Hours, At the End of the Job, Will Be Prorated To the Nearest Quarter Hour.*

*Note: Travel expenses at cost. Mileage at Government Rate*

## 20 Terms and Conditions for Other Products/Services

### 20a. Terms and Conditions: UID Direct Parts Marking (Bar Code and Data Matrix Engraving/Inscription) Services

#### (1) UID Direct Parts Marking Service Areas

The UID direct parts marking\_service\_rates listed herein are applicable to any ordering activity location within a 150 mile radius of the Contractor's service points. Outside the 150 mile radius the Ordering Activity will be charged travel time as shown in the UID DIRECT PARTS MARKING RATES section of this price list plus transportation and per diem at Government rates.

When UID direct parts marking\_service\_cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060. USA

**(2) UID Direct parts marking Service Order**

Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering technical/repair service under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 617-13).

The Contractor shall honor orders for UID direct parts marking\_service for the duration of the contract period or a lesser period of time, for the UID direct parts marking\_services listed in the pricelist. UID direct parts marking\_service shall commence on a mutually agreed upon date, which will be written into the UID direct parts marking\_service\_order.

Orders for UID direct parts marking\_service shall not extend beyond the end of the contract period.

**(3) Loss or Damage**

When the Contractor removes equipment to his establishment for UID direct parts marking\_service, the Contractor shall be responsible for any damage or loss, from the time the equipment/parts are removed from the ordering activity installation, until the equipment/parts are returned to such installation.

**(4) Scope**

UID direct parts marking\_service shall utilize the equipment types/models within this Information Technology Schedule.

**(5) Responsibilities of The Ordering Activity**

Subject to security regulations, the ordering activity shall permit access to the equipment/parts that are to be marked.

**(6) Responsibilities of The Contractor**

The Contractor's UID direct parts marking personnel shall complete direct parts marking projects as soon as possible after receipt of order.

**(7) Travel and Transportation**

If any charge is to apply, over and above the regular UID direct parts marking service rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be: 8 hours.

**(8) Quantity Discounts**

Quantity discounts from listed UID direct parts marking service rates appear in the pricelist below:

**(9) Technical and Repair Service Rate Provisions****(a) Charges**

Charges for UID direct parts marking service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

**(b) Multiple Buildings**

When UID direct parts marking service personnel are ordered by a ordering activity to mark parts in one or more buildings within walking distance of each other, the charges will be computed from the time the UID direct parts marking service personnel commences work in the first building, until the work is completed in the last building. The time required to go from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

**(10) Travel or Transportation****(a) At the Contractor's Shop**

When equipment is returned to the Contractor's shop for direct parts marking the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

The ordering activity should not return defective parts to the Contractor for direct parts marking without his prior consultation and instruction.

**(b) At the Ordering Activity Location (Within Established Service Areas)**

When equipment/parts are marked at the ordering activity location, and UID direct parts marking service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of direct parts marking personnel, equipment/parts to or from the ordering activity office; such overhead is included in the repair service rates listed.

**(c) At the Ordering Activity Location (Outside Established Service Areas)**

The UID direct parts marking service rates listed above apply, except that a travel charge of the following for direct parts marking personnel will apply to the round-trip distance between the geographic limits of the applicable service area and the ordering activity location

**(d) Ordering Activity Site Travel Time Charge (4 Hrs. each way = 8 Hrs.)**

Regular Time	8 (Hrs..) x Regular time Labor Rate (Labor rate is based on applicable Labor Category charge)
After Hours	8 (Hrs..) x After Hours Labor Rate (Labor rate is based on applicable Labor Category charge)
Sunday/Holiday	8 (Hrs..) x Sunday/Holiday Labor Rate (Labor rate is based on applicable Labor Category charge)

Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for UID direct parts marking service, regardless of whether UID direct parts marking is performed at the ordering activity location or at the Contractor's shop.

**(e) Mileage**

Mileage will be charged at the current government rate. The ordering activity shall reimburse the Contractor for actual costs (transportation and per diem), provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

**(11) Labor Hours****(a) Regular Hours**

The Regular Hours UID direct parts marking service rates listed herein shall entitle the ordering activity to UID direct parts marking service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for UID direct parts marking service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

**(b) After Hours**

When the ordering activity requires that UID direct parts marking be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours UID direct parts marking rates listed herein shall apply. The Regular Hours rates defined above shall apply when UID direct parts marking is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

**(c) Sundays and Holidays**

When the ordering activity requires that UID direct parts marking be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays technical and/or repair service rates listed herein shall apply. When UID direct parts marking is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

**(12) Guarantee/Warranty-Direct parts marking Service**

All direct parts marking work will be guaranteed/warranted for a period of 90 Days.

**(13) Invoices and Payments****(a) Installation Service**

Invoices for installation service shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

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**UID DIRECT PARTS MARKING INSCRIPTION SERVICE PRICING**

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>UNIQUE IDENTIFICATION (UID) DIRECT PARTS MARKING SERVICES</b>		
		<b>Ordering Activity Site Direct parts marking</b>		
PM-StdService-Regular Time	617-13	<u>Ordering Activity-site Standard Service:</u> Per person, per day (min 2 persons recommended)Travel and Expenses at cost.	1	\$1,193.35
PM-StdService-Weekends/Holidays	617-13	<u>Ordering Activity-site Standard Service:</u> Per person, per day (min 2 persons recommended)Travel and Expenses at cost.	1	\$2,386.70
PM-PremService-Regular Time	617-13	<u>Ordering Activity-site Premier Service:</u> Includes 3 person team, training, marking analysis on-site all expenses, travel, and marking services, per day.	1	\$6,463.98
PM-PremService-Weekends/Holidays	617-13	<u>Ordering Activity-site Premier Service:</u> Includes 3 person team, training, marking analysis on-site all expenses, travel, and marking services, per day.	1	\$12,927.96
		<b>Contractor Location Direct Parts Marking</b>		
PM-EngCharge	617-13	<u>Contractor-site Engineering charge.</u> A one-time direct parts marking design assessment fee for every part number the Ordering Activity wants marked regardless of the number of items to be marked with the same part number.	1	\$348.06
SetupCharge	617-13	<u>Contractor-site Set-up charge.</u> A one time machine set-up fee for each part number regardless of the number of items to be marked with the same part number.	1	\$283.42

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>UNIQUE IDENTIFICATION (UID) DIRECT PARTS MARKING SERVICES</b>		
		<b><u>Direct parts marking Per Item Charges</u></b> (Minimum \$250.00 order- Charge is per item) Shipping extra:		
PM1-10	617-13	1-10 items marked w/same part number	1-10	\$24.86
PM11-50	617-13	11-50 items marked w/same part number	11-50	\$22.87
PM51-100	617-13	51-100 items marked w/same part number	51-100	\$19.89
PM101+	617-13	101+ items marked w/same part number	101+	\$16.91

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b><u>Label/Data Plate Marking Service</u></b> Standard size (up to 3" X 2") Labe/Date Plate. Shipping extra.		
DPMsetup	617-13	Set-up charge (no logo)		\$79.56
DPMsetup+ logo	617-13	Set-up charge with logos (per logo)		\$119.34
		<b><u>Label/Data Plate Per Item Charge</u></b>		
DPM1-10	617-13	1-10 Labels/Data Plates	1-10	\$11.93
DPM11-50	617-13	11-50 Labels/Data Plates	11-50	\$10.94
DPM51-200	617-13	51-200 Labels/Data Plates	51-200	\$9.94
DPM201+	617-13	201+ Labels/Data Plates	201+	\$8.95
Nonstandard Labels/Data Plates	617-13	Data plates over 3" X 2" may incur increased cost per item. Nonstandard sizes may also incur one-time tooling charge of \$400.00. (NSP)		Call for quote – Outside Scope of Contract
A&Vreport	617-13	Analysis and Direct parts marking Verification Report		\$ 2,486.15

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*\*Minimum Charges Include 4 Full Hours on the Job.*

*\*\* Travel Time Charge equivalent to 8 hours Labor at applicable rate shown above (Roundtrip = 4 Hrs. coming from shop + 4 Hrs.. returning to shop= 8 Hrs..)*

*\*\*\*Fractional Hours, At the End of the Job, Will Be Prorated To the Nearest Quarter Hour.*

*\*\*\*\* Travel expenses at cost. Mileage at Government Rate*

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**20b. Terms And Conditions: Purchase of Training Courses****(1) Scope**

The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of direct parts marking metalworking equipment and machinery. Training is restricted to training courses for those products within the scope of this solicitation.

The Contractor shall provide training at the ordering activity's location or at the Contractor's Training Center.

**(2) Order**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

For additional information or to place an order, contact the Educational Services Training

Coordinator, Nichole [Arnett](#)

Tel. (419) 929-1541,

Fax.(419) 929-8806,

Email [narnett@monode.com](mailto:narnett@monode.com)

**(3) Time of Delivery**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**(4) Cancellation and Rescheduling**

(a) The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.

(b) In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph (a) above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.

(c) The ordering activity reserves the right to substitute one student for another up to the first day of class.

(d) In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

**(5) Follow-Up Support**

The Contractor provides Help Desk Telephone/eMail support on an as needed basis to students/customers who purchase software site licenses/Software Maintenance Packages. Cost of telephone/eMail support is included in the price of the site license and/or included in the warranty. Optional Help Desk Telephone/eMail support is also available for purchase. See TRACEABLE-IT™ and/or TRIAD™ pricing for more information.”

**(6) Price For Training**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

**(7) Format and Content of Training**

The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

Courses offer introductory and advanced direct parts marking techniques using a hands-on approach with the latest equipment.

The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

**(8) UID Direct Parts Marking Training Overview**

All modules are eight (8) hours per day. The modules offered during normal business hours (Monday through Friday) beginning after 8 AM and ending no later than 7 PM. No classes will be conducted on New Year's, Memorial Day, Independence Day, Thanksgiving [including the day after] and during the week of Christmas and New Years.

Unique Identification (UID) Direct parts marking Training is presented in modular sections. Each module includes lecture, question and answer sessions and hands-on laboratory experience. Each module can take up to eight (8) hours to complete. The number of modules required and the depth of material presented during each modular session will depend on the complexity of the direct parts marking task(s) or projects(s) that need to be completed and the number of students participating in the training. The Contractor shall present training modules as agreed to by the Contractor and the ordering activity.

Course Length:

1-5 eight(8) hour days depending on the complexity of the direct parts marking task(s) or projects(s)

Mandatory prerequisites for student enrollment:

A confirming Purchase Order

Number of students per class:

Depends on classroom space and machines available for student “hands-on” training. Class size of ten (10) or under preferred for maximum learning experience

Course Location:

Ordering Activity site and Contractor Training Center

Hands-on Training:

Ordering Activity provides computers and marking machines when classes held at Ordering Activity site

Training Manuals:

Provided at Ordering Activity cost.

Recommendation:

The Foundation Module and General Marking Information Module should be taken prior to taking other modules.

**(9)(a) UID Direct Parts Marking (Hardware & Software) Training Modules**

The following training modules are offered:

MODULE 1: The Foundation Module covers:

- UID basics
- How UID direct parts marking relates to various standards (Mil STD 130, NASA Marking Standards, ISO, and ANSI).
- UID Data Matrix Symbology
- UID Marking Methodology Direct Part Marking vs. use of marking plates, tags and paper labels
- Overview of the UID marking process

• MODULE 2: The General Marking Information Module covers:

- UID Reading and Lighting Issue
- UID Verification Basics
- Mobile Cart Setup
- Traceable-IT™ Software
- Quiz on understanding of topics discussed

MODULE 3: The Dot Peen Marking Module covers:

- An overview of the dot peen marking process including the effects that different stylus types have on product functionality and decoding.
- Review of Dot Peen marking machines, marking parameters and troubleshooting
- Traceable-IT™ software and Dot Peen data management
- Reading and Verification of Dot Peen Marks
- Dot Peen marking and Mobile Marking Cart
- Practical/hands one training
- Quiz on understanding of topics discussed

MODULE 4: The Laser Marking Module covers:

- Definition of laser marking
- Traceable-IT™ software and Laser marking
- Reading and Verifying Laser marks
- Laser Marking and the Mobile Marking Cart
- Practical/hands one training
- Quiz on understanding of topics discussed

MODULE 5: The Module Review Day includes (as applicable)

- General Marking Review
- Laser Marking Review
- Dot Peen Marking Review
- Proficiency Demonstrations and final examination

**(9)(b) UID Direct Parts Marking (Hardware & Software) Apprentice Training**

Apprentice training is a hands-on training segment where a student works with and under the supervision of a Parts Marking Engineer to learn how to operate the equipment as an parts marking employee.

**(10) Withdrawal From Class**

When an Ordering Activity cancels a class 1-72 hours (1-3 working days) from start date 100% tuition is charged, 4-9 working days from start date 50% of tuition will be charged. When a class is cancelled by the Ordering Activity 10 or more working days from start date, 20% of the tuition will be charged.

**(11) Quantity Discounts**

Contractor Training Center Classes Only: Students 2-10 pay half of day rate - \$570.00

**(12) Invoices And Payment**

Final invoices for training shall be submitted by the Contractor when the training has been completed. Standard payment terms are 40% down payment when signing up for class, 60 % net 30 days or as negotiated. Cancellation of purchase order subject to cancellation charges. **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE**

**(13) No Charge” Training Not Available**

**DIRECT PARTS MARKING TRAINING PRICING**

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	Warranty/ Guarantee
		<b><u>Traceable-IT™ Software and Related Hardware Products – Customer Location Training</u></b>			
TrainingClass	617-13	Customer Site Student Rate: 1-10 students trained at customer location, rate per 8 hr. day. Travel and expenses not included.	1 student	\$1,193.35	N/A
		<b><u>Traceable-IT™ Software and Related Hardware Products – Monode Training Center, Mentor, OH</u></b>			
TrainStudent	617-13	<u>Monode Training Center Student Rate:</u> Rate per 8 hr. day for first student from a customer or rate per student, per 8 hr day for 1-10 students from different customers.	1 student	\$1,193.35	N/A
TrainAdStudent	617-13	<u>Additional Students:</u> Rate per 8 hr. day for additional (2nd to 10th student) students from same customer.	1 student	\$ 596.68	N/A
TrainApprent	617-13	<u>Apprentice Training:</u> Rate per apprentice per 8 hr. day. Apprentice training has hands-on experience under supervision of Monode Parts Marking Engineer. Some classroom time included.	1 student	\$ 497.23	N/A

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	Warranty/ Guarantee
TrainM&S	617-13	<u>Training Materials and Supplies:</u> Training material/supplies is priced per student.	1 Training kit	\$ 49.50	N/A
TrainEtchKit	617-13	<u>Electro-chemical Etch Marking Practice Materials:</u> Practice materials is priced per student. Number of kits required dependent on magnitude and complexity of the project. <u>Includes:</u> Raw stainless steel, raw aluminum, electrolytes, stencils.	1 Training kit	\$ 100.50	N/A
TrainLaserKit	617-13	<u>Laser Marking Practice Materials:</u> Practice materials is priced per student. Number of kits required dependent on magnitude and complexity of the project. <u>Includes:</u> Raw stainless steel, raw aluminum, anodized aluminum of various types and sizes (organic and inorganic anodic coatings), Laser additive solutions, Laser cuttable polyacrylic.	1 Training kit	\$ 100.50	N/A
TrainM&S	617-13	<u>Dot Peen Practice Materials:</u> Practice materials is priced per student. Number of kits required dependent on magnitude and complexity of the project. <u>Includes:</u> Raw stainless steel, raw aluminum, practice and condemned parts.	1 Training kit	\$ 100.50	N/A



PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	Warranty/ Guarantee
		<b>ROBOTIC SYSTEM TRAINING</b>			
97001-00521	617-13	<b>V+ Programming 1 Course:</b> This course covers the basics of Adept's V+ programming language. The student will learn to use the operating system interface and file system. The student will create, store and test programs. The course covers the integration of the digital I/O, robot and Manual Control Pendant subsystems. Students will gain expertise through the completion of a comprehensive series of workshops covering basic concepts through complex applications. This course is intended for engineers, programmers and technicians who will be writing application programs and maintaining existing application programs.	1 course/ up to 10 students	\$2,180.45	N/A
		<b>Prerequisite:</b> 1 year high-level programming experience			
		<b>Compatibility:</b> This course is taught using V+ version 14.1 software. The majority of material will be of value to clients with V+ version 11.X and higher.			

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	Warranty/ Guarantee
		<b>TRIAD™ TRAINING SUPPORT</b>			
TRIADTRAINCS	617-13	<p>Triad™ Software &amp; Part Marking Training (Customer Site) –</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>▪ Three (3) training days at eight (8) hours per day. Maximum ten (10) students or less. Written materials, handouts, textbooks for each student. <ul style="list-style-type: none"> <li>○ Not inclusive of travel and expenses. Scheduling to be coordinated minimum four (4) weeks in advanced.</li> </ul> </li> <li>▪ Training Kit; stainless steel, anodized aluminum, etc.</li> <li>▪ Training certification presented upon successful course completion. Certification copy provided to student supervisor.</li> <li>▪ Quarterly training status/currency reports provided. Considered valid for two(2) years from course completion. Student training database maintained and managed by Monode Training Department.</li> </ul> <p><b><u>Requires: supervisor e-mail address</u></b></p>	Lot	\$7,047.94	N/A
TRIADTRAINMON	617-13	<p>Triad™ Software &amp; Part Marking Training (Monode Headquarters) –</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>▪ Three (3) training days at eight (8) hours per day. Maximum ten (10) students or less. Written materials, handouts, textbooks for each student. <ul style="list-style-type: none"> <li>○ Not inclusive of travel and expenses. Scheduling to be coordinated minimum four (4) weeks in advanced.</li> </ul> </li> <li>▪ Training Kit; stainless steel, anodized aluminum, etc.</li> <li>▪ Training certification presented upon successful course completion. Certification copy provided to student supervisor.</li> <li>▪ Quarterly training status/currency reports provided. Considered valid for two (2) years from course completion. Student training database maintained and managed by Monode Training Department.</li> </ul> <p><b><u>Requires: supervisor e-mail address</u></b></p>	Lot	\$7,047.94	N/A

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	Warranty/ Guarantee
TRIADRECERTCS	617-13	<b>Triad™ Software &amp; Part Marking Recertification Training (Customer Site) –</b> <i>Recommended recurrent training for previously certified operators as software and hardware upgrades/changes are introduced.</i> <u><b>Includes:</b></u> <ul style="list-style-type: none"> <li>▪ <i>One (1) training days at eight (8) hours per day. Maximum twenty (20) students or less. Written materials, handouts, textbooks for each student.</i> <ul style="list-style-type: none"> <li>○ <i>Not inclusive of travel and expenses.</i></li> <li><i>Scheduling to be coordinated minimum four (4) weeks in advanced.</i></li> </ul> </li> <li>▪ <i>Training Kit; stainless steel, anodized aluminum, etc.</i></li> <li>▪ <i>Training certification presented upon successful course completion. Certification copy provided to student supervisor.</i></li> <li>▪ <i>Quarterly training status/currency reports provided. Considered valid for two (2) years from course completion. Student training database maintained and managed by Monode Training Department.</i></li> </ul> <b>Requires: supervisor e-mail address</b>	Lot	\$5,290.07	N/A
TRIADRECERTMON	617-13	<b>Triad™ Software &amp; Part Marking Recertification Training (Monode Headquarters) –</b> <i>Recommended recurrent training for previously certified operators as software and hardware upgrades/changes are introduced.</i> <u><b>Includes:</b></u> <ul style="list-style-type: none"> <li>▪ <i>One (1) training days at eight (8) hours per day. Maximum twenty (20) students or less. Written materials, handouts, textbooks for each student.</i> <ul style="list-style-type: none"> <li>○ <i>Not inclusive of travel and expenses.</i></li> <li><i>Scheduling to be coordinated minimum four (4) weeks in advanced.</i></li> </ul> </li> <li>▪ <i>Training Kit; stainless steel, anodized aluminum, etc.</i></li> <li>▪ <i>Training certification presented upon successful course completion. Certification copy provided to student supervisor.</i></li> <li>▪ <i>Quarterly training status/currency reports provided. Considered valid for two (2) years from course completion. Student training database maintained and managed by Monode Training Department.</i></li> </ul> <b>Requires: supervisor e-mail address</b>	Lot	\$5,290.07	N/A

**20c. Terms And Conditions: Software****(1) Inspection/Acceptance**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Ordering Activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**(2a) Warranty**

Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

**(2b) TRIAD™ Warranty**

Triad™ and component related software is warranted free from manufacturing and material defects for a period of one (1) year from date of acceptance. Any software purchased from Monode which becomes defective during the warranty period will be repaired or replaced at Monode's discretion. Claims by an Ordering Activity regarding any defect must be made with full particulars within one (1) year of acceptance of Triad™ and/or any component related software. Faults caused by unauthorized modification, improper operation, or misuse of software are not covered by this warranty. Monode does not warrant operation of the software shall be uninterrupted or error free. In case of any justifiable claim, Monode will either replace the defective software or correct the error fairly and promptly. Software shall not be returned without the consent of Monode and a valid Return Authorization. The Triad™ and component related software warranty applies to the Triad™ version release at the time of purchase. Warranty protection remains in effect during the one (1) warranty period if minor version releases or revisions are made to the software by Monode during this time. The warranty covers any and all costs associated with software repairs, including travel, on-site/off-site labor, troubleshooting via Help Desk, email and/or phone support for software deemed defective during the warranty period. A written report of defects and actions taken to resolve the issue(s) will be provided at Monode discretion dependent on defects identified and efforts required of repair. Defects identified as faults caused by unauthorized/improper use, modification, or misuse by an Ordering Activity will be reported to the Ordering Activity and all associated costs for repairs and support will be billed to the Ordering Activity. This warranty description is solely related to Triad™ software and related components. Please review separate warranty language for any hardware purchased items.

The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

**(3) Limitation of Liability**

Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**(4) Technical Assistance**

Contact the Contractor's representative named below for Software Technical Assistance 8:00 a.m. - 5:00 p.m.(EST):

Name: Customer Support  
Tel.: (440) 975-8802  
Fax : (440) 975-8836  
Email: [sales@monode.com](mailto:sales@monode.com)

**(5) Software Maintenance**

The software available under this contract is treated as part of the Direct Parts Marking System purchased. Software maintenance is not offered as a standalone product and maintenance is treated as a repair service issue when applicable.

**(6) Period of Term License**

The Contractor shall honor orders for software for the duration of the contract.

**(7a)Purchase Price for Software**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

**7(b) TRIAD™ Terms Of Sale****STANDARD TERMS**

40% down, balance net 30 days upon receipt. A higher pre-payment may be required after credit review. Final terms to be determined after receipt of formal purchase order, receipt of completed credit application and Monode's credit review and approval. Purchase order cancellation subject to cancellation charges.

We accept American Express, Discover, MasterCard & Visa. An additional surcharge of 3.5% will be applied to purchase orders when using American Express.

Note: Pricing is based upon billing & shipment within the United States. Should Monode Marking Products, Inc. be required to bill or ship outside of the United States, terms and conditions will reflect such and a Documentation Fee will be applied to the purchase order.

Note: When a Certificate of Compliance is required an additional fee may be applied to the purchase order.

**TRIAD™ LICENSE FEE**

One-time cost for purchasing a new Triad™ seat or Triad™ version. Fee is not required annually if users do not intend on upgrading to the most current Triad™ version. Note: If a customer drives a MAJOR CHANGE to an existing Triad™ software package utilizing software development support, a new license fee is NOT required for related existing seats and will continue to be sustained by an annual maintenance package. Any NEW seats/add-ons additional to ones currently purchased WILL require a License Fee. An annual maintenance package must accompany each license.

TRIAD™ ANNUAL MAINTENANCE FEE

Annual cost of receiving all service packs, updates, minor version releases and support. Maintenance fee packages are provided in a tiered structure to suit customer needs. Each license must be accompanied by an annual maintenance package. All services and associated support expire on an annual basis. No service, hours or components of the packages are carried over into subsequent years.

TRIAD™ MINOR VERSION RELEASE

Indicates significant differences within a major version release. For example, Triad™ 2.1 may look and act the same in all respect, but may also include a new plugin for equipment not previously supported.

TRIAD™ REVISION

Used to track less significant changes with a minor version release. For example, Triad™ 2.0.2 may only differ from Triad™ 2.0.1 because support for .png files was added in beside the existing .bmp support.

TRIAD™ BUILD

Used as a sequence number for compilation and never decreases even when higher order version numbers increase. Build increments by themselves do not indicate new features are present, only bug fixes. For instance, Triad™ 2.0.0.175 would have corrected an error found in 2.0.0.174. However, Triad™ 2.0.1.176 would add a new minor feature without necessarily fixing any outstanding bug from 2.0.0.175.

TRIAD™ INTEGRATION SUPPORT

Delivers integration of existing Triad™ software releases with a customer's sub-system(s) for harmonization with various software platforms to meet functional, performance and reliability requirements enterprise-wide. Any custom changes made to the current software version would then be supported by an annual maintenance package (barring major software or database changes). Support hours can be purchased to meet customer requirements.

TRIAD™ SOFTWARE DEVELOPMENT SUPPORT

For addressing a major change to Triad™ 2.X in meeting end-users new specifications and business needs (i.e. Triad™ 2.X to Triad™ 3.0). Requests usually drive a significant change to features and interface of the existing platform. Development of the software, in most cases, will require a recertification.

TRIAD™ EMERGENCY ON-SITE VISITS

Emergency on-site visits are only to be used for issues mutually deemed by both customer and Monode to be of such a nature as to require immediate intervention for resolution. Emergency on-site visits cannot be used to supplement planned maintenance activities. Emergency on-site visits expire annually with the purchased maintenance package.

**(8) Responsibility of the Contractor**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering software of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

**(9) Utilization Limitations**

Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(a) Title to and ownership of the software and documentation shall remain with the Contractor unless otherwise specified.

(b) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(c) Except as is provided in paragraph (2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prim contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(d) The ordering activity shall have the right to use the computer software and documentation with the computer and/or direct parts marking cart for which it is acquired at any other facility to which that computer and/or direct parts marking cart may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the software and documentation with a backup computer or direct parts marking cart when the primary computer is inoperative; to copy programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(e) *Commercial Computer Software* may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

**(10) Descriptions and Software Compatibility**

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

Information about TRIAD™ Records Management/Parts Marking Software is available on the Contractors web site: <http://www.monode.com>.

**(11) Right to Copy Pricing**

Right-to-copy Licenses: Not Available

**(12) Guarantee/Warranty: Software License**

All software will be guaranteed/warranted to function properly for the term of the license.

**DIRECT PARTS MARKING SOFTWARE PRICING**

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>TRIAD™ MARKING SOFTWARE</b>		
		User-friendly, turnkey software for 2D Data Matrix bar code and UID applications. Common operator interface allows for integration of information from different equipment, manufacturers and integrators. Has Universal Password Protection and Audit Log Database. Gray Screen permits creation of custom templates. <b>Triad™ Software Site License Options - Must select accompanying Triad Support Package.</b>		
		<b>TRIAD™ Software Site Licenses -</b>		
TRIADSL <i>Replaces TRLICENSE</i>	617-13	<b>TRIAD™ - Features:</b> User Manager, Project Designer, Grey Screen, Verification Report Manager, Reader Support, Database Binding, Verification Support, Multiple Marking Plug-Ins, Monode Verifier, Batch Designer, UID Composer, Monode Dataman, True-Type font support for MODLS, NSN Part Cage-Link, Part Link, CAC Authentication. <b><u>Includes:</u></b> Single license. Software installation disk. Operators manual (1 year warranty). <b><u>Requires:</u></b> Accompanying Triad Support Package.	Each	\$5,197.00
TRIADSITEL	617-13	<b>Triad™ - Features:</b> User Manager, Project Designer, Gray Screen, Verification Report Manager, Reader Support, Database Binding, Verification Support, Multiple Marking Plug-Ins, Monode Verifier, Batch Designer, UID Composer, Monode Dataman, and True-Type font support for MODLS, NSN Part CAGE-Link, Part Link, CAC Authentication. <b><u>Includes:</u></b> Single license, software installation disk and operator's manual and one (1) year warranty. <b><u>Requires:</u></b> accompanying Triad™ support package	Lot (block of 12 machines)	\$56,712.54



PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>TRIAD™ ANNUAL MAINTENANCE/SUPPORT PLANS</b>		
TRIADBRONZE	617-13	<p><b>Triad™ BRONZE LEVEL MAINTENANCE/SUPPORT –</b>            Considered appropriate for users <u>highly familiar</u> with Triad™, Windows OS, part marking and IUID policy &amp; procedures. Users would typically require little assistance in issue resolution.</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>One (1) year of service support; provides all service packs, updates and minor version releases to address bug-fixes, updates and enhancements; 24/7 access to online support desk at <a href="http://monodeservice.com">monodeservice.com</a> and troubleshooting guides.</li> </ul> <p><b>Requires: N/A</b></p>	Each	\$1,108.80
TRIADSILVER	617-13	<p><b>Triad™ SILVER LEVEL MAINTENANCE/SUPPORT –</b>            Considered appropriate for users <u>familiar</u> with Triad™, Windows OS, part marking, and IUID policy &amp; procedures. Users would typically require only occasional assistance in issue resolution.</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>One (1) year of service support; provides all service packs, updates and minor version releases to address bug-fixes, updates and enhancements; 24/7 access to online support desk at <a href="http://monodeservice.com">monodeservice.com</a> and troubleshooting guides.</li> <li>Two (2) hours of phone support during normal business hours. First five (5) minutes used to determine root cause for properly routing service support. Initial five (5) minutes not charged. Time charged in fifteen (15) minute increments thereafter.</li> <li>High level monthly Helpdesk reports provided.</li> </ul> <p><b>Requires: N/A</b></p>	Each	\$2,001.92

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
TRIADGOLD	617-13	<p><b>Triad™ GOLD LEVEL MAINTENANCE/SUPPORT</b> – Considered appropriate for <u>entry level users unfamiliar</u> with Triad™, Windows OS, part/item marking and IUID policies &amp; procedures. Users would typically require more frequent assistance in issue resolution as operating knowledge and experience is gained over time.</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>▪ One(1) year of service support; provides all service packs, updates and minor version releases to address bug-fixes, updates and enhancements; 24/7 access to online support desk at <a href="http://monodeservice.com">monodeservice.com</a> and troubleshooting guides.</li> <li>▪ Eight (8) hours of phone support during normal business hours. First five (5) minutes used to determine root cause for properly routing service support. Initial five (5) minutes not charged. Time charged in fifteen (15) minute increments thereafter.</li> <li>▪ Detailed level monthly Helpdesk reports provided.</li> <li>▪ One (1) scheduled annual on-site software maintenance/review visit; report provided of services performed and client recommendations. <ul style="list-style-type: none"> <li>○ (a) Not inclusive of travel and expenses. Scheduling to be coordinated minimum four (4) weeks in advance. Minimum three (3) days on site.</li> </ul> </li> <li>▪ One (1) emergency on-site visit to trouble-shoot, identify and resolve software related issues <ul style="list-style-type: none"> <li>○ (b) Not inclusive of travel and expenses. Forty-eight (48) hour notice required. Minimum three (3) days on site.</li> </ul> </li> <li>▪ Monthly database validation audits and reports if applicable <ul style="list-style-type: none"> <li>○ (c) Dependent upon user provided access to database.</li> </ul> </li> </ul> <p><b>Requires: See (a),(b) and (c)</b></p>	Each	\$12,903.75

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
TRIADPLAT	617-13	<p><b>Triad™/Part Marking Cart PLATINUM LEVEL MAINTENANCE/SUPPORT –</b></p> <p>Considered appropriate for entry level users unfamiliar with Triad™, Windows OS, part/item marking and IUID policies &amp; procedures. Users would typically require more frequent assistance in issue resolution as operating knowledge and experience is gained over time.</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>▪ One (1) year of service support. Provides all service packs, updates and minor version releases to address bug-fixes, updates and enhancements; 24/7 access to online support desk at <a href="http://monodeservice.com">monodeservice.com</a> and troubleshooting guides.</li> <li>▪ Eight (8) hours of phone support during normal business hours. First five (5) minutes used to determine root cause for properly routing service support. Initial five (5) minutes not charged. Time charged in fifteen (15) minute increments thereafter. Detailed level monthly Helpdesk reports provided.</li> <li>▪ One (1) scheduled annual on-site software and hardware maintenance/review visit, report provided of services performed and client recommendations. <ul style="list-style-type: none"> <li>○ (a) Not inclusive of travel and expenses. Scheduling to be coordinated minimum four (4) weeks in advance. Minimum three (3) days on site.</li> </ul> </li> <li>▪ One (1) emergency on-site visit to trouble-shoot, identify and resolve software and/or hardware related issue. <ul style="list-style-type: none"> <li>○ (b) Not inclusive of travel and expenses. Forty-eight (48) hour notice required. Minimum three (3) days on site. Required hardware repair parts billed separately.</li> </ul> </li> <li>▪ Monthly database validation audits and reports if applicable <ul style="list-style-type: none"> <li>○ (c) Dependent upon user provided access to database</li> </ul> </li> </ul> <p><b>Requires: See (a) (b) and (c)</b></p>	Each	\$17,223.14

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>TRIAD™ - ANNUAL MAINTENANCE/SUPPORT PLANS – On-Site</b>		

<b>TRIADGOLDSS</b>	617-13	<p><b>Triad™ GOLD LEVEL MAINTENANCE/SITE SUPPORT –</b> Considered appropriate for entry level users unfamiliar with Triad™, Windows OS, part/item marking and IUID policies &amp; procedures. Users would typically require more frequent assistance in issue resolution as operating knowledge and experience is gained over time.</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>▪ One (1) year of service support. Provides all service packs, updates and minor version releases to address bug-fixes, updates and enhancements; 24/7 access to online support desk at <a href="http://monodeservice.com">monodeservice.com</a> and troubleshooting guides.</li> <li>▪ Ninety-six (96) hours of phone support during normal business hours. First five (5) minutes used to determine root cause for properly routing service support. Initial five (5) minutes not charged. Detailed level monthly Helpdesk reports provided.</li> <li>▪ One (1) scheduled annual on-site software maintenance/review visit; report provided of services performed and client recommendations. <ul style="list-style-type: none"> <li>○ (a) Not inclusive of travel and expenses. Scheduling to be coordinated minimum four (4) weeks in advance. Minimum three (3) days on site. One (1) trip per block of twelve (12) machines.</li> </ul> </li> <li>▪ One (1) emergency on-site visit to trouble-shoot, identify and resolve software and/or hardware related issue. <ul style="list-style-type: none"> <li>○ (b) Not inclusive of travel and expenses. Forty-eight (48) hour notice required. Minimum three (3) days on site. Required hardware repair parts billed separately. One (1) trip per block of twelve (12) machines.</li> </ul> </li> <li>▪ Monthly database validation audits and reports if applicable. <ul style="list-style-type: none"> <li>○ (c) Dependent upon user provided access to database</li> </ul> </li> </ul> <p><b>Requires: See (a), (b), and (c). Purchase for block of 12 machines.</b></p>	Lot (block of 12 machines)	\$80,334.47

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
TRIADPLATSS	617-13	<p><b>Triad™/Part Marking Cart PLATINUM LEVEL MAINTENANCE/SITE SUPPORT –</b>            Considered appropriate for entry level users unfamiliar with Triad™, Windows OS, part/item marking and IUID policies &amp; procedures. Users would typically require more frequent assistance in issue resolution as operating knowledge and experience is gained over time.</p> <p><b><u>Includes:</u></b></p> <ul style="list-style-type: none"> <li>▪ One (1) year of service support. Provides all service packs, updates and minor version releases to address bug-fixes, updates and enhancements. 24/7 access to online support desk at <a href="http://monodeservice.com">monodeservice.com</a> and troubleshooting guides.</li> <li>▪ Ninety-six (96) hours of phone support during normal business hours. First five (5) minutes used to determine root cause for properly routing service support. Initial five (5) minutes not charged. Time charged in fifteen (15) minute increments thereafter. Detailed level monthly Helpdesk reports provided.</li> <li>▪ One (1) scheduled annual on-site software maintenance/review visit; report provided of services performed and client recommendations.               <ul style="list-style-type: none"> <li>○ (a) Not inclusive of travel and expenses. Scheduling to be coordinated minimum four (4) weeks in advance. Minimum three (3) days on site. One (1) trip per block of twelve (12) machines.</li> </ul> </li> <li>▪ One (1) emergency on-site visit to trouble-shoot, identify and resolve software and/or hardware related issue.               <ul style="list-style-type: none"> <li>○ (b) Not inclusive of travel and expenses. Forty-eight (48) hour notice required. Minimum three (3) days on site. Required hardware repair parts billed separately. One (1) trip per block of twelve (12) machines.</li> </ul> </li> <li>▪ Monthly database validation audits and reports if applicable.               <ul style="list-style-type: none"> <li>○ (c) Dependent upon user provided access to database.</li> </ul> </li> </ul> <p><b>Requires: See (a), (b), and (c). Purchase for block of 12 machines.</b></p>	Lot (block of 12 machines)	\$92,065.46

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>TRIAD™ SUPPLEMENTAL SUPPORT</b>		
TRIADTIQ	617-13	<b>TRIAD™ OEM Repair Services</b> Two-step process for repair of equipment returned to Monode - Tear down, Inspect, Quote - Equipment received at Monode will be unpackaged, torn down, inspected, and issues/problems diagnosed. Repair quote is then prepared in accordance with diagnosis. Repair-performed according to executed purchase order.	Each	\$422.34
		<b>ADDITIONAL TRIAD™ SUPPORT</b>		
TRIADPS	617-13	<b>Triad™ Phone Support –</b> Ten (10) hours of additional phone support during normal business hours. Additional reports provided based on existing support package in place. Site specific and expiration coincides with expiration of existing support package service period. <b>Requires: existing support package</b>	Lot	\$1,799.75
TRIADSP	617-13	<b>Triad™ - Phone Support PLUS –</b> Twenty-five (25) hours of additional phone support during normal business hours. Additional reports provided based on existing support package in place. Site specific and expiration coincides with expiration of existing support package service period. <b>Requires: existing support package.</b>	Lot	\$4,499.35

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE (Hour)	GSA PRICE
		<b>Triad™ SUPPLEMENTAL SUPPORT- LABOR/REPAIR - NEW</b>		
TRIADIS	617-13	<b>Triad™ Integration Support –</b> <i>Comparable to 15-1132.00 - Software Developers, Applications (Ref. O-NET OnLine)</i> <ul style="list-style-type: none"> <li>• Employment of a Monode Application Integration Engineer for integration of existing Triad™ software releases with customer sub-system(s) for harmonization with various software platforms to meet functional, performance and reliability requirements enterprise wide.</li> <li>• Performs analysis, planning and design activities of user needs</li> <li>• Development and documentation</li> <li>• Development and execution of test plans and testing</li> <li>• Coordinates software system installation</li> <li>• <b><i>Not inclusive of travel and expenses.</i></b></li> </ul>	1	\$126.95
TRIADDTS	617-13	<b>Triad™ Software Development/Testing Support –</b> <i>Comparable to 15-1133.00 - Software Developers, Systems Software (Ref. O-NET OnLine)</i> <ul style="list-style-type: none"> <li>• Software engineering assistance supporting new end-user specifications and/or business needs resulting in a major Triad™ change. (i.e., Triad™ 2.X to Triad™ 3.0) Modification of existing software to integrate, adapt new hardware or upgrade interfaces to improve performance. Requests for development support usually drives a significant change to features and interface with existing platform. Software development will in most instances require recertification</li> <li>• Research, design, development and testing</li> <li>• Development and documentation</li> <li>• Development and execution of testing and test plans</li> <li>• Coordinate installation of software systems</li> <li>• Recertification assistance</li> <li>• <b><i>Not inclusive of travel and expenses.</i></b></li> </ul>	1	\$159.60

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE (Hour)	GSA PRICE
TRIADPM	617-13	<p><b>Triad™ Program Management Support – Comparable to 15-1199.09 Information Technology Project Manager (Ref. O-NET OnLine)</b></p> <p>Program/Project Manager serves as liaison between business and technical aspects of a specified project. Responsible for management, performance and completion of identified major effort elements as defined by individual task order. Responsible for formulating and enforcing work standards, assigning schedules and reviewing work performed in accordance with specific task orders</p> <ul style="list-style-type: none"><li>• Direction and coordination of project personnel</li><li>• Ensures adherence to budget, schedule and scope</li></ul> <p><b><i>Not inclusive of travel and expenses.</i></b></p>	1	\$139.65



PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE (Hour)	GSA PRICE
UIDPMES	617-13	<p><b>On-Site IUID Part Marking Engineering Support</b>  <i>Comparable to 17-3023.01 - Electronics Engineering Technicians (Ref. O-NET OnLine)</i></p> <p>Monode IUID Part Marking Engineering Support provides the highest degree of practical IUID/UID industry knowledge at the application level. This assistance is appropriate for organizations requiring broad expert support across an organization in the application of MIL-STD 130 requirements, standards and part marking best practices. Technicians coordinate, maintain and restore enterprise-wide IUID/UID marking equipment, related software and peripherals as well as coordinate with organizational staff to identify, procure, troubleshoot and train on IUID part marking equipment.</p> <ul style="list-style-type: none"> <li><b>Must be purchased as 1/2 FTE valid for a period of one year from time of purchase. (Equal to 960 working hours). Support is site specific.</b></li> <li><b>Part Marking Support</b> - Assist engineers with development of IUID tags, create marking projects, perform label design, suggest matrix size and power settings to achieve verifiable marks per standards/requirements. <ul style="list-style-type: none"> <li><i>Organization shall coordinate expected workload requirements such that an adequate monthly schedule can be built and coordinated one (1) week in advance.</i></li> </ul> </li> <li><b>Software/Hardware Support</b> - Includes maintaining inventory baselines, performing maintenance per approved maintenance schedules, troubleshooting, restoration and repairs (as required) for all hardware related IUID/UID systems and components</li> <li><b>Maintenance</b> - Conducts approved OEM maintenance against suggested schedules for hardware/software part marking technologies and provides suggested improvements as necessary</li> <li><b>Training Services</b> - Provides scheduled or on-the-spot training on IUID/UID related hardware/software systems for operators, engineers and end-users organization wide. Training aimed at imparting knowledge and understanding of IUID/UID best practices and standards</li> <li><b>Help Desk Services</b> - Provides first level Help Desk support addressing commonly asked questions, providing resolutions and providing reports as necessary. Engineering support escalates problem resolution by placing calls to appropriate second level help desk, (i.e. local communication squadron support, equipment OEM, software OEM) as necessary</li> <li><b>Monthly expended hours report will be provided to customer.</b></li> <li><b>Not inclusive of travel and expenses.</b></li> </ul>	1	\$138.74

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
		<b>TRACEABLE-IT™ SOFTWARE</b> User friendly, turnkey software for 2d Data Matrix bar code and UID applications. Common operator interface allows for integration of information from different equipment, manufacturers, and integrators into customers' existing ERP or legacy computer system. Has Universal Password Protecting and Audit Log Database. Gray Screen permits creation of custom templates. <i>Note: TRACEABLE I.T. is offered to the customer in four different levels</i>	License Priced by Computer	
TRACEABLEIT1	617-13	<b>TRACEABLE-IT™ <u>Level 1 Software</u></b> Features: <ul style="list-style-type: none"> <li>▪ Project Designer <ul style="list-style-type: none"> <li>▪ Easy Setup/Marking Files</li> <li>▪ Database Binding Setup</li> </ul> </li> <li>▪ Machine Plug-in (Select one)</li> <li>▪ Pin Markers</li> <li>▪ Lasers</li> <li>▪ Labels</li> <li>▪ Electro-Chemical Etch</li> <li>▪ User Manager <ul style="list-style-type: none"> <li>▪ Security Settings</li> <li>▪ Certified Reports &amp; Operator Log</li> </ul> </li> </ul> To Include: <ul style="list-style-type: none"> <li>▪ Installation disk and registration instructions</li> <li>▪ Operators Manual</li> <li>▪ Three (3) hours of telephone or electronic mail support</li> <li>▪ One year of updates and enhancements</li> </ul> <i>Note: License Extended Warranty for Traceable IT™ Level 1 is not available.</i>	1	\$942.37

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
TRACEABLEIT2	617-13	<b>TRACEABLE-IT™ . Level 2 Software</b> Features: <ul style="list-style-type: none"> <li>▪ Project Designer               <ul style="list-style-type: none"> <li>▪ Easy Setup/Marking Files</li> <li>▪ Database Binding Setup</li> </ul> </li> <li>▪ Machine Plug-in (Select one)</li> <li>▪ Pin Markers</li> <li>▪ Lasers</li> <li>▪ Labels</li> <li>▪ Electro-Chemical Etch</li> <li>▪ User Manager               <ul style="list-style-type: none"> <li>▪ Security Settings</li> <li>▪ Certified Reports &amp; Operator Log</li> <li>▪ Training Mode</li> </ul> </li> <li>▪ Vision Reader Validation               <ul style="list-style-type: none"> <li>▪ Incorporate Mark and Hand reader to validate 2D codes</li> <li>▪ Cognex or MicroScan Readers</li> <li>▪ Report Capability</li> </ul> </li> </ul> To Include: <ul style="list-style-type: none"> <li>▪ Installation disk and registration instructions</li> <li>▪ Operators Manual</li> <li>▪ Four (4) hours of telephone or electronic mail support</li> <li>▪ One year of updates and enhancements</li> </ul>	1	\$1,226.50
MPTVISPLUG	617-13	MPT Machine Vision Plug-in for Traceable I.T.™	1	\$189.42
RENEWALFEE2	617-13	Annual License Extended Warranty for Traceable I.T.™ <b>Level 2</b> <ul style="list-style-type: none"> <li>▪ Includes applicable updates and product enhancements</li> </ul>	1	\$189.42

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
TRACEABLEIT3	617-13	<b>TRACEABLE-IT™ . <u>Level 3 Software</u></b> Features: <ul style="list-style-type: none"> <li>▪ Project Designer               <ul style="list-style-type: none"> <li>▪ Easy Setup/Marking Files</li> <li>▪ Database Binding Setup</li> <li>▪ Gray Screen</li> <li>▪ Batch Designer</li> <li>▪ Mark 2 Verify</li> </ul> </li> <li>▪ Machine Plug-in (Select one)               <ul style="list-style-type: none"> <li>▪ Pin Markers</li> <li>▪ Lasers</li> <li>▪ Labels</li> <li>▪ Electro-Chemical Etch</li> </ul> </li> <li>▪ User Manager               <ul style="list-style-type: none"> <li>▪ Security Settings</li> <li>▪ Advanced Database Administration</li> <li>▪ Certified Reports &amp; Operator Log</li> <li>▪ Training Mode</li> </ul> </li> <li>▪ 2D &amp; UID Vision Reader Validation               <ul style="list-style-type: none"> <li>▪ Incorporate Mark and 2D Verification</li> <li>▪ Cognex or MicroScan Readers</li> <li>▪ Report Capability</li> </ul> </li> <li>▪ To Include:               <ul style="list-style-type: none"> <li>▪ Installation disk and registration instructions</li> <li>▪ Operators Manual</li> <li>▪ Six (6) hours of telephone or electronic mail support</li> <li>▪ One year of updates and enhancements</li> </ul> </li> </ul>	1	\$4,261.96
MPTVISPLUG	617-13	MPT Machine Vision Plug-in for Traceable I.T.™	1	\$189.42
RENEWALFEE3	617-13	Annual License Extended Warranty for Traceable I.T.™ Level 3 <ul style="list-style-type: none"> <li>▪ Includes applicable updates and product enhancements</li> </ul>	1	\$757.68

PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE
TRACEABLEIT4	617-13	<b>TRACEABLE-IT™ <u>Level 4</u></b> Features: <ul style="list-style-type: none"> <li>▪ Project Designer –Enterprise Level <ul style="list-style-type: none"> <li>▪ Easy Setup/Marking Files</li> <li>▪ Database Binding Setup</li> <li>▪ Gray Screen</li> <li>▪ Batch Designer</li> <li>▪ Mark 2 Verify</li> </ul> </li> <li>▪ Machine Plug-in (Select one) <ul style="list-style-type: none"> <li>▪ Pin Markers</li> <li>▪ Lasers</li> <li>▪ Labels</li> <li>▪ Electro-Chemical Etch</li> </ul> </li> <li>▪ User Manager- Enterprise Level <ul style="list-style-type: none"> <li>▪ Security Settings</li> <li>▪ Advanced Database Administration</li> <li>▪ Certified Reports &amp; Operator Log</li> <li>▪ Training Mode</li> </ul> </li> <li>▪ 2D &amp; UID Vision Reader Validation <ul style="list-style-type: none"> <li>▪ Incorporate Mark and 2D Verification</li> <li>▪ Cognex or MicroScan Readers</li> <li>▪ Report Capability</li> </ul> </li> <li>▪ UID Registry Plug-in <ul style="list-style-type: none"> <li>▪ WAWF Database Integration/Custom</li> </ul> </li> <li>▪ Integration/Automation Plug-in</li> </ul> To Include: <ul style="list-style-type: none"> <li>▪ Installation disk and registration instructions</li> <li>▪ Operators Manual</li> <li>▪ Six (6) hours of telephone or electronic mail support</li> <li>▪ One year of updates and enhancements.</li> </ul>	1	\$16,574.31
MPTVISPLUG4	617-13	MPT Machine Vision Plug-in for Traceable I.T.™ Level 4	1	\$331.49
RENEWALFEE4	617-13	Annual License Extended Warranty for Traceable I.T.™ Level 4 <ul style="list-style-type: none"> <li>▪ Includes applicable updates and product enhancements</li> </ul>	1	\$2,936.02

**20d. Terms and Conditions Applicable To Purchase Of Unique Identification (UID) Direct Parts Marking Components and Systems****(1) Material and Workmanship**

All equipment will be new and unused current models and at all times will satisfactorily perform the function for which it is intended. Any deliveries not meeting these conditions will be subject to the applicable provisions of SF 32 and GSA Form 3507.(2) **Order**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

**(3) Operating Manuals**

The Contractor shall furnish the ordering activity with one (1) copy of all operator manuals which are normally provided with the equipment being purchased.

**(4) Inspection/Acceptance**

All equipment furnished by the Contractor will perform the function for which it is intended in accordance with the manufacturer's specifications and other representations.

The Contractor will only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect of the item.

**(5) Warranty**

The Contractor's standard commercial warranty as stated in 15. Warranty Provisions apply to all products purchased.

**(6) Limitation of Liability**

Except as otherwise provided by an express or implied warranty, The Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**(7) Inspection and Repair of Defective Equipment**

Inspection and repair of defective equipment will be performed at the Contractor's plant. The address is as follows:

Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060. USA

**(8) Purchase Price for Ordered Equipment**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

**(9) Responsibility of the Contractor**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

**(10) Trade-in of Direct Parts Marking Equipment**

When an ordering activity determines that direct parts marking equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR) applicable to the cart and/or component being replaced.

**(11) Quantity Discounts**

Quantity Discounts: Not Available

**(12) Invoices And Payment**

Final invoices for products purchased shall be submitted by the Contractor when the product has been shipped. Standard practice is 40% down payment; 40% after run off/prior to shipment; 20 % net 30 days or as negotiated. Cancellation of purchase order subject to cancellation charges. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

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**CUSTOMER INFORMATION (continued)**

**21. List of Service and distribution points:**

**Monode Marking Products, Inc.  
9200 Tyler Boulevard  
Mentor, Ohio 44060 USA**

**22. List of Participating dealers: N/A**

**23. Preventive maintenance: See product user manual for products purchased.**

**24a. Special attributes: N/A**

**24b. Section 508 compliance information: N/A**

**25. Data Universal Number System (DUNS) number: 004197737**

**26. Notification regarding registration in System For Award Management (SAM) database:  
Registered. Active to 4/8/2014**



PART NUMBER	SIN NO.	DESCRIPTION	UNIT OF ISSUE	GSA PRICE	COUNTRY OF ORIGIN	Warranty/ Guarantee- Parts/Labor	Energy Star, Environ. Attributes, etc.
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**UID PARTS MARKING COMPONENTS & SYSTEM PURCHASE PRICING**

		UNIQUE IDENTIFICATION (UID) HARDWARE					
		FOR UNIQUE IDENTIFICATION (UID) DIRECT PARTS MARKING COMPONENTS AND SYSTEM DESCRIPTIONS & PRICING GO TO GSA Advantage™ PRODUCT/OPTIONS/ACCESSORIES					